# APPENDIX 1 TO ANNEX XIII

# REFERRED TO IN ARTICLE 7.17 (SCHEDULES OF SPECIFIC COMMITMENTS)

# MALAYSIA - SCHEDULE OF SPECIFIC COMMITMENTS

HORIZONTAL COMMITMENTS	
ALL SECTORS INCLUDED IN THIS SCHEDULE UNLESS OTHERWISE INDICATED  3) Acquisition, Mergers and Take-overs The acquisition of assets or interests of Malaysian companies and businesses, mergers or take-overs requires approval and apply to the following:  a) the acquisition of the voting rights of a Malaysian corporation by any single foreign interest or associated group of 15% or more, or an aggregate foreign interest of 30% or more or exceeding RM5 million in value;  b) any proposed acquisition of any assets or interests by any means which will result in ownership or control passing to foreign interest; and  c) control of Malaysian corporations through any form of joint-venture agreement, management agreement, technical assistance agreement or other arrangements.	Approval may be denied if the acquisition, disposal or dealing of land or any interest in land, property and real estate is undertaken for speculative or non-productive purpose or for purposes which may conflict with the interest of the State.  Incentives/Preferences  Incentives are limited to eligible Malaysian-owned corporations engaged in service sectors promoted by the Government.  Any measure and special preference granted to Bumiputera, Bumiputera status companies, trust companies and institutions set up to meet the objectives of the New Economic Policy (NEP) and the National Development Policy (NDP) shall be unbound.

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
		Approval is normally granted. However, it may be denied in circumstances where the proposed investment conflicts with the interest of the State.		Corporations in which the Government has an interest shall, in acquiring services, give first consideration to service suppliers in which the Government has an interest. This requirement does not prevent the acquisition of services from other service suppliers where their services are competitive in terms of price, quality and delivery.		
	4)	Unbound except for measures affecting the entry and temporary stay of natural persons defined below:	4)	Unbound except for the categories of natural persons referred to under market access		
		1. Intra-corporate Transferees  a) senior managers being persons within an organisation having proprietary information of the organisation and who exercise wide latitude in decision making relating to the establishment, control and operation of the organisation being directly responsible to the CEO and receive only general supervision or direction from the board of directors or partners of the organisation; and				
		b) two specialists or experts per organisation being persons within the organisation who possess				

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisation's new service products and technology, research equipment and techniques or management.  Additional specialists or experts may be allowed subject to market test and the training of Malaysians through an acceptable training programme in the relevant services sector or sub sector: Provided that such persons are employees of the foreign service supplier and have been in the employment of that foreign service supplier for a period of not less than one year immediately preceding the date of their application for a work permit and he is to serve in at least a similar		
	capacity.  2. Others		
	a) specialists or experts being persons who possess knowledge at an advanced level of continued expertise and who possess proprietary knowledge of the organisations' products and services subject to market test and the employment of Malaysians as		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	counterparts and/or training of Malaysians through acceptable training programmes in the relevant services sector or sub sector;  b) professionals being persons who		
	possess necessary academic credentials, professional qualifications, experience and/or expertise which have been duly recognised by the professional bodies in Malaysia and registered with those respective professional bodies; and		

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
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	c) business visitors being persons not		
	based within Malaysia, receiving no		
	remuneration from a source located		
	within Malaysia, who have been		
	employed for at least one year by a		
	foreign service supplier, whose entry		
	and temporary stay is for the		
	purposes of negotiating for the sale		
	of services or entering into		
	agreements to sell services for that		
	service supplier and who will not		
	engage in direct sales to the general		
	public.		
	d) <u>Installers and maintainers</u>		
	Installers and maintainers mean		
	persons who are installer or servicer		
	of machinery and/or equipment who		
	are employed or appointed by a		
	supplying company, where such		
	installation and/or servicing by the		
	supplying company is a condition of		
	purchase of the said machinery and/o		
	equipment, and are not performing		
	activities which are not related to the		
	installing or servicing activities		
	which is the subject of the contract,		
	and receives his or her remuneration		
	from the supplying company.		
	from the supplying company.		
	3. Entry and stay of natural persons		
	defined in categories 1 a) and b) and		ĺ

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	2 a) and b) shall not exceed a total of five years. For category 2 c) and d), the period of stay shall not exceed a total of 90 days.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
BUSINESS SERVICES A. Professional Services					
Legal Services (CPC 8619)	(1)	None	(1)	None	
covering advisory and consultancy	(2)	None	(2)	None	
services relating only to home country laws, international law and offshore corporation laws of Malaysia	(3)	Only through a corporation incorporated in the Federal Territory of Labuan.	(3)	None	
		Legal services shall only be supplied to offshore corporations established in the Federal Territory of Labuan.			
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Accounting, auditing and bookkeeping services	(1)	None	(1)	None	(4) The qualifying examination to determine
(CPC 862)	(2)	None	(2)	None	the competence and ability to supply the
	(3)	Only through a locally registered partnership with Malaysian accountants or Malaysian accounting firms and aggregate foreign interests shall not exceed 49%.	(3)	None	service for the purposes of registration with the MIA will be conducted in the English language.
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
		In respect of 2 b), residency is required for registration			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Taxation Services (CPC 863 / 8630)	(1)	None	(1)	None	(4) The qualifying examination to determine
	(2)	None	(2)	None	the competence and ability to supply the
	(3)	Only through a locally registered partnership or private limited company with Malaysian authorised tax agents/firms and aggregate foreign interests in the partnership shall not exceed 49%.	(3)	None	services for the purposes of registration with the professional bodies will be conducted in the English language.
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
		In respect of 2 b), residency is required for registration			
Architectural services (CPC 8671)	(1)	None	(1)	Architectural services must be authenticated by a licensed architect in Malaysia.	(4) The qualifying examination to determine the competence and ability to supply the
	(2)	None	(2)	None	services for the purposes of registration with the
	(3)	a) Architectural services may be supplied only by natural person;	(3)	a) None	professional bodies will be conducted in the English language.
		b) For multi-disciplinary practices (Architecture, Engineering and/or Quantity Surveying), foreign equity up to a maximum of 30% for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed		b) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound except as indicated in the horizontal section and, in respect of 2 b), only an architect who is a consultant to a wholly foreign funded project subject to temporary registration for a period of one year.	(4) Unbound, except for the categories of natural persons referred to under market access	
Engineering services (CPC 8672) covering:	(1) None	(1) Engineering services must be authenticated by a registered professional Engineer in Malaysia	(4) The qualifying examination to determine the competence and ability to supply the
(CPC 86721- 86729)	(2) None	(2) None	service for the purpose of registration with the
	(3) For multi-disciplinary practices (Architecture, Engineering and/or Quantity Surveying), foreign equity up to a maximum of 30% for joint ventures by professionals who are registered in the country of origin. Foreign Directorship is not allowed.	(3) None	professional bodies will be conducted in English language.
	(4) Unbound, except as indicated in the horizontal sector and in respect of 2 b), subject to temporary registration for a period of one year per temporary registration.	(4) Engineering services must be authenticated by a registered professional engineer in Malaysia.	
Integrated engineering services (CPC 8673) covering:	(1) None	(1) Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia	(4) The qualifying examination to determine the competence and ability to supply the

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(CPC 86731, 86732, 86733, 86739)	(2)	None	(2)	Integrated engineering services must be authenticated by the relevant registered professionals in Malaysia	service for the purpose of registration with the professional bodies will be conducted in English
	(3)	Only through a representative office, regional office or locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both for the purpose of services contract awarded in Malaysia.  The aggregate foreign shareholding in the joint-venture corporation shall not exceed 30%.  Establishment of such joint-venture corporation is only for a duration necessary to complete the services contract.	(3)	None	language.
	(4)	Unbound, except as indicated in the horizontal section and in respect of 2 b), for a period of up to one year or the duration necessary to complete the services contract.	(4)	Unbound, except for the categories of natural persons referred to under market access	
Landscape architectural services (CPC 86742)	(1)	None	(1)	None	(4) Qualifying examination to determine the
	(2)	None	(2)	None	competency and ability to supply the service for the
	(3)	Only through a locally registered partnership with Malaysian Registered Landscape Architects or Malaysian-	(3)	None	purposes of registration with the professional bodies will be conducted

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 40%.			in the English language.
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access	
Landscaping services, covering the provision of advisory, planning and	(1)	None	(1)	None	
designing services for the aesthetic landscaping of golf courses and theme	(2)	None	(2)	None	
parks (CPC 86742*)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian Registered Landscape Architects or Malaysian-controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 30%.	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access	
B. Computer and Related Services	(1)	None	(1)	None	
Consultancy services related to the installation of computer hardware	(2)	None	(2)	None	
(CPC 841)	(3)	None	(3)	None	
Software implementation service (CPC 842)	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal	(4)	Unbound, except for the categories of natural persons referred to under	

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
Data processing services (CPC 843)		section		market access		
Data base services (CPC 844 / 84400)						
Maintenance and Repair Services of Computers (CPC 845)						
Other computer services (CPC 849**)						
<ul> <li>Data preparation services from clients not involving data processing services (CPC 84910)</li> <li>Other computer services not elsewhere classified (CPC 84990**)</li> <li>Specifically training services for staff of clients; data recovery services; and development of creative content.</li> </ul>						
C. Research and Development Services	(1)	None	(1)	None		
Research and development services on natural sciences and engineering	(2)	None	(2)	None		
(CPC 851** except for CPC 85105 medical sciences and pharmacy and does not include research and development on Malaysia's natural resources, biodiversity and genetic materials)	(3)	Only for contract research and development company and research and development company locally incorporated as a joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall	(3)	None		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Limited to industrial activities covering	not exceed 70%.		
all science and engineering disciplines, including biotechnology and information communication technology; and defined as any systematic or intensive study carried out in the field of science or technology with the object of using the results of the study for the production or improvement of materials, devices, products, produce or processes but does not include:	(4) Unbound except as indicated in 1(a) and (b) and 2 (a) and (c) in the horizontal commitments.	(4) Unbound, except for the categories of natural persons referred to under market access	
(i) Quality control of products or routine testing of materials, devices, products or produce;			
(ii) Research in the social sciences or humanities;			
(iii) Routine data collection;			
(iv) Efficiency surveys or management studies; and			
(v) Market research or sales promotion.			
Research and development services on medical sciences and pharmacy (CPC	(1) None	(1) None	
85105**)	(2) None	(2) None	
Research and experimental development on medical sciences and pharmacy	(3) None	(3) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
limited to clinical trials and study which evolves any investigation in human subjects intended to discover or verify the clinical, pharmacological and/or other pharmaco-dynamic effects of an investigational product(s), and/or to identify any adverse reactions to an investigational products(s), and/or to study absorption, distribution, metabolism, and excretion of an investigational product(s) with the object of ascertaining its safety and/or efficacy.	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
(This will also include pre-clinical contract research organization and contract manufacturing organization)					
Research and experimental development services on social sciences and	(1)	None	(1)	None	
humanities	(2)	None	(2)	None	
(CPC 8520 except 85203 and 85204)	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 70%.	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Research and experimental development services on economics	(1)	None	(1)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(CPC 85202)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporations or both and the aggregate foreign shareholding in the joint venture corporation shall not exceed 51%	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Interdisciplinary research and development services (CPC 8530**)	(1)	None	(1)	None	
Limited to industrial activities covering all science and engineering disciplines, including biotechnology and information	(2)	None	(2)	None	
communication technology; and defined as any systematic or intensive study carried out in the field of science or technology with the object of using the results of the study for the production or improvement of materials, devices, products, produce or processes but does not include:	(3)	Only for contract research and development company and research and development company locally incorporated as a joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 70 per cent.	(3)	None	
(i) Quality control of products or routine testing of materials, devices, products or produce;		For interdisciplinary research and development services involving Malaysia's natural resources, biodiversity and genetic materials the			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(ii) Research in the social sciences or humanities;		aggregate foreign equity shall not exceed 49 per cent.			
<ul><li>(iii) Routine data collection;</li><li>(iv) Efficiency surveys or management studies; and</li><li>(v) Market research or sales promotion.</li></ul>	(4)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4)	Unbound, except for the categories of natural persons referred to under market access	
E. Rental/Leasing Services without	(1)	None	(1)	None	
Operator  Relating to ships exclude cabotage and	(2)	None	(2)	None	
offshore trades (CPC 83103)	(3)	Only through a representative office, regional office or Malaysian-controlled corporation acting as an agent	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Rental of cargo Vessels without crew (Bareboat Charter) for international	(1)	None	(1)	None	
shipping (CPC 83103)	(2)	None	(2)	None	
	(3)	Only through a representative office, regional office or locally-incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation of at least 40%.	(3)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	Ship's crew (for vessels with crew) is permitted to disembark only for duration of berth subject to applicable domestic regulations	(4)	Unbound except for the categories of natural persons referred to under market access.	
Leasing or rental services concerning construction machinery and equipment	(1)	None	(1)	None	
without operator (CPC 83107)	(2)	None	(2)	None	
	(3)	Only through a representative office, regional office or locally incorporated joint venture corporation with Malaysian individuals or Malaysian-controlled corporation acting or both. Aggregate foreign shareholding in the joint venture corporation shall not exceed 51%.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Leasing or rental services concerning other machinery and equipment without	(1)	None	(1)	None	
operator (CPC 83109)	(2)	None	(2)	None	
	(3)	Foreign shareholding shall not exceed 51%.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Leasing or rental services concerning personal and household goods	(1)	None	(1)	None	
(CPC 832)	(2)	None	(2)	None	
	(3)	Foreign shareholding shall not exceed 51%.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
F. Other Business Services	(1)	Commercial presence is required	(1)	Unbound	
Advertising services (CPC 8711, 8712, 8719)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the aggregate foreign shareholding in the joint-venture corporation shall not exceed 51%.	(3)	None	
		Advertisement through electronic media Advertisement must have at least 80% local content and be made in Malaysia			
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Market research services (CPC 86401)	(1)	None	(1)	None	
	(2)	None	(2)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	
Public opinion polling services (CPC 86402)	(1)	None	(1)	None	
(61 6 00 102)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign equity shall not exceed 49%.	(3)	None	
	(4)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments	(4)	Unbound except for the categories of natural persons referred to under market access column	
Management Consulting Services	(1)	None	(1)	None	
a) covering advisory, guidance and operational assistance services	(2)	None	(2)	None	
concerning management of the transmission of non-conventional energy (CPC 8650*)  b) covering advisory, guidance and operational assistance on environmental management services	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
including risk assessment services (CPC 8650*)			
c) covering advisory and guidance in the field of pharmacy as follows:  - Basic material manufacturing consultancy in the manufacture of drugs in raw material form;  - New systems of drug delivery;  - Biotechnology-new techniques for influencing the process and products of living cells;  - New techniques in drug development and methods of producing drugs and vaccine; and  - Vaccine production (CPC 8650*)			
International Value-Added Network Services, rural telecom development and human resource development in telecommunications (CPC 8650*)			
Project management services other than	(1) None	1) None	
for construction CPC 86601)	(2) None	(2) None	
	(3) Foreign equity shall not exceed 49%	(3) None	
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
				market access	
Technical Testing and Analysis Services (CPC 8676 except 86764)	(1)	None	(1)	None	
, ,	(2)	None	(2)	None	
	(3)	None	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Technical inspection services	(1)	None	(1)	None	
(CPC 86764)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the foreign shareholding in the joint-venture corporation shall not exceed 49%.	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Services incidental to agriculture and fishing	(1)	None	(1)	None	
(CPC 881*, 882*)	(2)	None	(2)	None	
Covering only specialised consultancy, advisory and operational assistance on	(3)	Only through a locally incorporated joint-venture corporation with	(3)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
crop and fisheries management, including, value-added services such as preservation techniques, etc.		Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent.			
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Services incidental to manufacturing (CPC 884, 885 except 88442)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation is at least 30 per cent.	(3)	None	
	(4)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal section.	(4)	Unbound except as indicated in the market access column.	
Services incidental to energy distribution (CPC 887*)	(1)	None	(1)	None	
Covering only consulting services related	(2)	None	(2)	None	
to the advisory, guidance and operational assistance concerning management of the	(3)	Only through a locally incorporated joint-venture corporation with Malaysian	(3)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
transmission of nonconventional energy, power plant and network.	individuals or Malaysian controlled corporations or both and the foreign shareholding in the joint-venture corporation shall not exceed 49%.		
	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal section.	(4) Unbound except as indicated in the market access column.	
Subsurface surveying services  Covering Offshore 3-D Seismic Site	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
Surveys - 3-D Seismic Site Surveys Offshore in Support of Resource	(2) None	(2) None	
Exploration and Development (CPC 86752)	(3) Unbound	(3) Unbound	
Surface surveying services  Covering Building Surveying Services only in the provision of the survey of buildings in the investigation and assessment of the construction, condition and dilapidation of building(s), including diagnosis of building defects, costs of repair and guidance on remedial works for the Commercial and Industrial subsector of the Property (Real Estate) Sector (CPC86753)	(4) Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	
Surface surveying services	(1) None	(1) Unbound due to lack of technical feasibility	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
	<u> </u>	Market Access		National freatment	Communents
Covering Quantity Surveying (Cost Engineering) Specialist Services in the provision of Arbitration/litigation, Tax	(2)	None	(2)	None	
Depreciation, Pre/Post Contract Audits, Technical Due Diligence, Resource	(3)	Unbound	(3)	Unbound	
analysis, Construct ability Analysis (CPC 86753)	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Maintenance and repair of equipment (not including maritime vessels, aircraft	(1)	None	(1)	None	
or other transport equipment) (CPC 8866)	(2)	None	(2)	None	
Covering only medical, precision and optical instruments, watches and clocks	(3)	Foreign equity shall not exceed 51 per cent.	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Building cleaning services (CPC 8741)	(1)	None	(1)	None	
Covering disinfecting and exterminating	(2)	None	(2)	None	
services	(3)	Foreign equity shall not exceed 49%	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Specialty photography except aerial photography	(1)	None	(1)	None	
(CPC 875*)	(2)	None	(2)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(3) Foreign equity shall not exceed 49%	(3) None	
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	
Packaging Services (CPC 8760)	(1) None	(1) None	
(excludes services that consists solely of	(2) None	(2) None	
printing information on packaging materials)	(3) Only through a locally incorporated join venture corporation with Malaysia individuals or Malaysian-controlle corporations or both and aggregat foreign shareholding in the joint ventur corporation shall not exceed 49%.	n d e	
	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.		
Convention Centre (CPC 87909)	(1) None	(1) None	
(convention and exhibition management	(2) None	(2) None	
services covering the provision of planning, organisational, management and marketing services or conventions and other similar events)	(3) For Convention Centres with over 5,00 seating capacity, only through join venture with Malaysian individuals of Malaysian controlled corporations of both and aggregate foreign shareholding in the joint-venture corporation shall no exceed 51%.	t r r g	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	
Translation and interpretation services (CPC 87905)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Joint venture corporation with Malaysian individuals or Malaysian – controlled corporations or both and aggregate foreign shareholding in the joint venture corporation shall not exceed 49% foreign equity.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Specialty design services (CPC 87907**)	(1)	Commercial presence is required.	(1)	None	
covering only interior designs and	(2)	None	(2)	None	
decorations and aesthetic designs.	(3)	Only through joint-venture corporations with Malaysia individuals or Malaysia-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 49% foreign equity.	(3)	None	
	(4)	Unbound, except as indicated in 1 (a) and (b), and 2 (a) in the horizontal	(4)	Unbound, except for the categories of natural persons referred to under	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	section.	market access	
Student Placement Services, covering promoting, recruiting and facilitating	(1) None	(1) None	
students for studies outside Malaysia (CPC 87909)	(2) None	(2) None	
	(3) Joint venture corporation with Malaysian individuals or Malaysian – controlled corporations or both and aggregate foreign shareholding in the joint venture corporation shall not exceed 49% foreign equity.	(3) None	
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	
Operational Headquarters (OHQ) Services	(1) None	(1) None	
covering general management and	(2) None	(2) None	
administration, business planning, procurement of raw materials, technical support, marketing control and sales promotion planning, training and personnel management, provision of	(3) None except OHQ must operate in Malaysia and fulfil criteria as set out in the Guidelines on Setting up Operational Headquarters in Malaysia.	(3) None	
treasury and fund management services and research and development carried out by a company in Malaysia for its offices and related companies outside Malaysia (CPC 87909)	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
International Procurement Centre (IPC)	(1) None	(1) None	
(IPC refers to a locally incorporated company which carries on the business	(2) None	(2) None	
in Malaysia to undertake procurement and sales of raw materials, components and finished products for its group of related and unrelated companies in	(3) None except that an IPC must be locally incorporated, conducts its business in Malaysia and fulfils the criteria of an IPC	(3) None	
Malaysia and abroad)	(4) Unbound except as indicated in 2(a) in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	
Regional Distribution Centre (RDC)	(1) None	(1) None	
(An RDC is a collection and consolidation centre for finished goods,	(2) None	(2) None	
components and spare parts produced by its own companies for its own brand to be distributed to dealers, importers or subsidiaries or other unrelated companies	(3) None except that an RDC must be locally incorporated, conducts its business in Malaysia and fulfils the criteria of an RDC	(3) None	
within or outside the country. Among the activities are bulk breaking, re-packaging and labelling)	(4) Unbound except as indicated in 2(a) in the horizontal section	(4) Unbound except for the categories of natural persons referred to under market access	

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
COMMUNICATIONS SERVICES C. Telecommunication Services					
Basic Telecommunication	(1) N	None	(1)	None	Pro-competition regulatory principle in respect of
Based on domestic regulations, Malaysia has reclassified its communications	(2) N	None	(2)	None	interconnection
services sector on the basis of provision of Network Service Provider (NSP), provision of Application Service Provider (ASP) Basic local, interexchange and international services; supplied over public telecommunications transport networks using any network technology, facilities regardless of whether the means of delivery services are wired or wireless are mapped into the aforementioned three categories.  Individual license  1. NFP(I) <sup>1</sup> 2. NSP(I) <sup>2</sup> 3. ASP(I) <sup>3</sup>	P tl oo N V ii w M tl	With respect to Network Facilities Provider (NFP) and NSP components of the service, only through an acquisition of shares of existing licensed NFP(I), NSP(I).  With respect to ASP(I), through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled Corporations; or through acquisition of shares of an existing licensed ASP(I) incorporations.  For NFP(I), NSP(I) and ASP(I), foreign shareholding of up to 49 per cent in these services providers is allowed	(3)	None	

#### **Explanatory Note for Individual Licence Categories**

Network facilities provider (NFP) individual licence enables the provision of network facilities services such as earth stations, fixed links and cables public payphone facilities, radio communications transmitters and links, satellite hubs and towers, duct and pits used in conjunction with other network facilities.

Network service provider (NSP) individual licence enables the provision of network services such as bandwidth services, broadcasting transmission services, cellular mobile services, customer access services and mobile satellite services.

Application Service Provider (ASP) individual licence enables the provision of applications services such as PSTN telephony, public cellular telephone telephony services, IP telephony, public payphone service and public switched data service.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		The management control of such companies shall be in the case of Telekom Malaysia, the foreign shareholding permitted shall not exceed 30 per cent with not one single country holding more than 5 per cent of the equity at any one time.			
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Value-Added Services	(1)	None	(1)	None	
Telecommunication services of which enhanced value-added services must be	(2)	None	(2)	None	
provided from channels or lines obtained only from licensed NFP(I) and NSP(I) operators and are also mapped into the three categories below:	(3)	With respect to NFP and NSP components of the service, only through an acquisition of shares of existing licensed NFP(C), NSP(C).	(3)	None	
Class License  1. NFP(C) <sup>4</sup>		With respect to ASP, through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled Corporations; or			

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NFP class license enables the provision of niched or limited purpose network facilities such as radio communications transmitters for public mobile radio network services, radio communications transmitters and links for public wireless data network services, for sole purpose of end users in buildings or a single clustered building complex.

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
<ol> <li>NSP(C)<sup>5</sup></li> <li>ASP(C)<sup>6</sup></li> </ol>	through acquisition of shares of an existing licensed ASP(C) operator/corporations.		
	- For NFP(C), NSP(C) and ASP(C), foreign shareholding of up to 49 per cent in these services providers is allowed		
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	

#### **Explanatory Note**

- 1) This sector is governed by the Communications and Multimedia Act 1998 and it subsidiary rules and regulations.
- 2) Definitions as per Communications and Multimedia Act 1998
  - a. Network facilities mean any element or combination of elements of physical infrastructure used principally for, or in connection with, the provision of network services, but does not include customer equipment.

Network facilities provider means a person who is an owner of any network facilities.

b. Network services means a service for carrying communications by means of guided and/unguided electromagnetic radiation.

Network service provider means a person who provides network services.

NSP class license enables the provision of niched customer access or niched connection services such as public mobile radio work services, one or two way radio paging network services, radio communications transmitters for public radio paging network services, radio communications transmitters and links for public wireless data network services, for sole purpose of end users in buildings or a single clustered building complex.

ASP class license enables the provision of application services such as audio text hosting services provided on an opt-in basis, directory services, messaging services.

3) Commercial presence

4) Presence of natural persons

2) Consumption abroad

Modes of Supply:

1) Cross-border supply

		Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	c.	Application service means a servi	ce pro	vided by means of, but not solely by means o	f, one	or more network services.	
		Application service provider man	s a per	son who provide an applications service.			
3)	Def	initions as per Communications ar	d Mul	timedia (Licensing) (Amendment) Regulation	ns 200	1	
	a. Network facilities provider class licensee means a person who is registered with the Commission to provide a network facility in accordance with the provisions the Act and these Regulations.						
		Network facilities provider individues these Regulations.	dual li	censee means an individual licence granted t	o a ne	twork facilities provider in accordance wit	h the provisions of the Act and
	b.	Network service provider class lie Act and these Regulations.	censee	means a person who is registered with the Co	ommis	sion to provide a network service in accord	lance with the provisions of the
		Network service provider individual these Regulations.	lual lic	ensee means an individual licence granted t	o a ne	twork service provider in accordance with	the provisions of the Act and
	c.	Application service provider cla provisions of the Act and these R		nsee means a person who is registered wi ons.	th the	Commission to provide an application s	ervice in accordance with the
		Application service provider indiand these Regulations.	vidual	licensee means an individual licence granted	to an	applications service provider in accordance	e with the provisions of the Act
<b>D.</b> <i>A</i>	Audi	iovisual Services					
		picture, video tape and audio	(1)	None	(1)	None	
		5113)	(2)	None	(2)	None	
			(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled	(3)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	corporations or both and the aggregate foreign shareholding shall not exceed 49%		
	(4) Unbound, except as indicated in 1a) and b) and 2a) and c) in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	
Broadcasting services  covering transmission from foreign broadcast station of foreign broadcast	(1) 20% of total screening time; and dubbing into the national language may be required	(1) Unbound for government channel	
matter from foreign territory through television or radio	(2) None	(2) None	
(CPC 7524*)	(3) Unbound	(3) Unbound	
	(4) Unbound due to lack of technical feasibility	(4) Unbound due to lack of technical feasibility	

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
CONSTRUCTION AND RELATED EN	GINEERING SERVICES		
Pre-erection Work at Construction Site (CPC 511)	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
Construction Work for Buildings (CPC 512)	(2) None	(2) None	
Construction Work for Civil Engineering (CPC 513)	(3) Only through a representative office, regional office or locally incorporated joint venture corporation with Malaysian	(3) None	
Assembly and Erection of Prefabricated Constructions (CPC 514)	individuals or Malaysian controlled corporations or both. Aggregated foreign shareholding in the joint venture corporation shall not exceed 51%		
Special Trade Construction (CPC 515)	(4) Unbound except as indicated in the	(4) Unbound, except for the categories of	
Installation Work (CPC 516)	horizontal section	natural persons referred to under market access	
Building Completion and Finishing Work (CPC 517)			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
DISTRIBUTION SERVICES					
Commission agents' services (CPC 621*)	(1)	None	(1)	None	
Only for textiles, clothing and footwear	(2)	None	(2)	None	
	(3)	Foreign equity shall not exceed 49%	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Wholesale, and Retail Trade Businesses (CPC 6111, 6113, 6121, 6130, 6221,	(1)	Unbound	(1)	Unbound	
5222, 6223, 6224, 6225, 6226, 6227, 6228, 631, 632)	(2)	None	(2)	None	
	(3)	Entry is limited to:	(3)	Unbound	
		<ul> <li>i. <u>Legal entity</u>         The foreign company involved in wholesale and retail businesses must be incorporated locally under the Companies Act 1965;     </li> </ul>			
		ii. Equity Structure The aggregate of foreign equity shall not exceed 51% and as for the local shareholding, 30% must be for Bumiputera.			
		iii. Minimum Capital Requirement Minimum foreign capital investment in respective formats of businesses is as per the Guidelines on Foreign			

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Participation in Distributive Trade Services.		
	(4) One (1) key post and a maximum of ten (10) time posts per company subject to the following conditions:	(4) Unbound, except as indicated in the market access column.	
	a) Key Post  The person applying for the post must hold or has held a management position in the company's wholesale or retail business outside Malaysia for a period of not less than 3 years preceding the date of application for the work permit.		
	• For hypermarket formats, only 10% of non-Malaysians are allowed for management positions (Key Post and Managerial Level)		
	b) Time Post These posts are for executives or experts who must possess the necessary qualification and practical experience including holding equivalent or related position in the company's business for not less than 3 years and subject to the condition		
	that Malaysians are trained to eventually take over the post concerned through an acceptable		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	training programme.		
Franchising (CPC 8929)	(1) None	(1) None	
(CI C 0/2/)	(2) None	(2) None	
	(3) Foreign equity shall not exceed 51%	(3) None	
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

(1)	Unbound due to technical feasibility			
	Unbound due to technical feasibility			
(2)		(1)	Unbound due to technical feasibility	
	None	(2)	None	
(3)	Only through a joint venture with foreign equity not exceeding 49%.	(3)	None	
(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	
(1)	Unbound due to technical feasibility	(1)	Unbound due to technical feasibility	For technical and vocational secondary education services
(2)	None	(2)	None	(private education services) (CPC 9223)
(3)	Only through a joint venture with foreign equity not exceeding 49%.	(3)	None	AND
(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	Technical and vocational secondary education school-type education services for handicapped students (private education) (CPC 9224), are required to use National curriculum.
(1)	Unbound, except for requirement for commercial presence	(1)	Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits, scholarships and loans limited to	(3) Up to than 49% foreign equity will be considered subject to additional criteria which include:  a) courses deemed
	(1) (2) (3) (4)	<ul> <li>(4) Unbound, except as indicated in the horizontal commitments</li> <li>(1) Unbound due to technical feasibility</li> <li>(2) None</li> <li>(3) Only through a joint venture with foreign equity not exceeding 49%.</li> <li>(4) Unbound, except as indicated in the horizontal commitments</li> <li>(1) Unbound, except for requirement for</li> </ul>	(4) Unbound, except as indicated in the horizontal commitments  (1) Unbound due to technical feasibility (2) None (3) Only through a joint venture with foreign equity not exceeding 49%.  (4) Unbound, except as indicated in the horizontal commitments  (4)  (5)  (6)  (7)  (8)  (9)  (1)  (1)  (1)  (2)  (3)  (4)  (4)  (4)	(4) Unbound, except as indicated in the horizontal commitments  (4) Unbound, except for the categories of natural persons referred to under market access  (1) Unbound due to technical feasibility  (2) None  (3) Only through a joint venture with foreign equity not exceeding 49%.  (4) Unbound, except as indicated in the horizontal commitments  (4) Unbound, except for the categories of natural persons referred to under market access  (1) Unbound, except for requirement for commercial presence  (1) Unbound, except for requirement for commercial presence  (1) Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits,

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment		Additional Commitments
government assistance				citizens/permanent residents		important to attain
(CPC 92390)  Adult education services provided by	(2)	None	(2)	Unbound	b)	Malaysia's educational objective; and potential to generate
privately funded education institutions excluding private education institutions with Government equity or that receive government assistance (CPC 924)	(3)	Only through a joint venture with foreign equity not exceeding 49% and subject to the requirement of a needs test if necessary	(3)	Unbound including for grant of federal or state funding or subsidies such as but not limited to land grants, tax benefits, scholarships and loans limited to institutions with government equity or citizens/permanent residents.		export revenues.
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access		
Other education services (CPC 929 / 9290 / 92900)	(1)	Unbound due to technical feasibility	(1)	Unbound due to technical feasibility		
(	(2)	None	(2)	None		
	(3)	Only through a joint venture with foreign equity not exceeding 49%.	(3)	None		
	(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on  Market Access  Limitation on National Treatment			Additional Commitments
ENVIRONMENTAL SERVICES				·	
Wastewater Management (CPC 9401)	(1)	None	(1)	None	
Covers only removal, treatment and	(2)	None	(2)	None	
disposal of industrial effluents.	(3)	Only through a locally incorporated, joint-venture with Malaysian individuals	(3)	None	
(Only for services contracted by the private sector. Does not include public works functions owned and operated by federal, provincial, district or		or Malaysian control corporations or both and aggregate foreign shareholding shall not exceed 51%.			
municipalities or contracted out by them)	(4)	Unbound except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Refuse disposal services (CPC 9402*)	(1)	None	(1)	None	
Covering private industrial waste	(2)	None	(2)	None	
management services covering treatment and disposal services.	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the foreign shareholding in the joint-venture corporation shall not exceed 49%.	(3)	None	
	(4)	Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Refuse disposal services (CPC 9402*)	(1)	None	(1)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Covering solid waste disposal services,	(2) None	(2) None	
only for:     - integrated biomass treatment facility services     - the services provider must be equipped with high technology specifically built for biomass solid waste disposal services and fulfil all environmental safety requirements.	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and the foreign shareholding in the joint-venture corporation shall not exceed 51%.	(3) None	
The product will be used as a new material for energy purposes.	(4) Unbound, except as indicated in 1 a) and b) and 2 a) and c) in the horizontal section.	(4) Unbound, except for the categories of natural persons referred to under market access.	
Protection of Ambient Air Climate (CPC 9404 – corresponds to Cleaning		(1) None	
Services of Exhaust Gases)	(2) None	(2) None	
Covers only services provided at industrial premises to remove air pollutants including monitoring of mobile emissions and implementation of control systems or reduction programmes.	(3) Only through a locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporations or both and aggregate foreign shareholdings shall not exceed 51%.	(3) None	
(Only for services contracted by the private sector. Does not include public works functions owned and operated by federal, state, district or municipalities or contracted out by them)	(4) Unbound, except as indicated in paragraph 1 (a), 1(b) and 2(a) of the horizontal section.	(4) Unbound, except for the categories of natural persons referred to under market access.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Noise Abatement Services	(1)	None	(1)	None	
(CPC 9405)	(2)		(2)		
Covers only monitoring programmes,	(2)	None	(2)	None	
and installation of noise reduction and screen in residential, commercial and industrial premises.  (Only for services contracted by the private sector. Does not include public works functions owned and operated by	(3)	Only through a locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporations or both and aggregate foreign shareholdings shall not exceed 51%.	(3)	None	
federal, state, district or municipalities or contracted out by them)	(4)	Unbound, except as indicated in paragraph 1 (a), 1(b) and 2(a) of the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Nature and Landscape protection Services covering only contaminated soil	(1)	None	(1)	None	
clean-up and remediation. (part of CPC 94060)	(2)	None	(2)	None	
(Only for services contracted by the private sector. Does not include public works functions owned and operated by federal, state, district or municipalities or contracted out by them)	(3)	Only through a locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporations or both and aggregate foreign shareholdings shall not exceed 51%.	(3)	None	
	(4)	Unbound, except as indicated in paragraph 1 (a), 1(b) and 2(a) of the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access	

1) Closs-bolder subdiv 2) Consumbtion abload 3) Confiniteletal diesence 4) Hesence of natural d	Modes of Supply:	1) Cross-border supply 2	2) Consumption abroad	3) Commercial presence	4) Presence of natural persons
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Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments			
FINANCIAL SERVICES, INCLUDING I	INSURANCE					
The commitments in the financial services.	rices sector are in accordance with the Malaysia-EF	TA Economic Partnership Agreement on Trade in	n Services and the Annex on			
2. The limitations listed under the all-sector	The limitations listed under the all-sector horizontal section shall not apply to financial services, unless otherwise indicated.					
offshore insurance brokers, offshore in companies, retakaful companies and re	investment banks, commercial banks, investment basurance underwriting managers, offshore insurance expresentative offices of commercial banks and investations to the activity of each financial service as specific	e managers, direct insurance companies, direct tal tment banks, the following limitations on market	kaful companies, reinsurance			
4. For further clarity, Malaysia's commitm banking, insurance or capital markets su	ments cannot be interpreted as applying to the supply ub-sectors accordingly <sup>7</sup> .	of Shariah-compliant financial services, unless sp	pecific entries are made in the			
ALL FINANCIAL SERVICES	(3) Limitations on investments as contained in the all-sector horizontal section.	(3) Limitations on land and other immovable property as contained in the all-sector horizontal section.				
		Unbound for measures affecting financial services accorded, to any Bumiputera or to assist development of any Bumiputera financial institution to achieve objectives of the National Development Policy (NDP).				
	(4) Limitations in the all-sector horizontal will apply when indicated in each activity.	(4) Limitations in the all-sector horizontal will apply when indicated in each activity.				
A. Offshore banks, offshore investment banks, offshore direct insurance	(1) Unbound* except as otherwise specified in this schedule.	(1) Unbound* except as otherwise specified in this schedule.				

This approach is consistent with Malaysia's commitments at the WTO and under existing FTAs.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
companies, offshore reinsurance companies, offshore insurance brokers, offshore insurance	(2) Unbound* except as otherwise specified in this schedule.	(2) Unbound* except as otherwise specified in this schedule.	
underwriting managers, and offshore insurance managers	(3) Entry is confined to Labuan.	(3) None	
	Entry is limited to establishment of a branch registered or a subsidiary incorporated in Malaysia.		
	(4) Unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	(4) Unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	
B. Commercial banks and investment banks	(1) Unbound* except as otherwise specified in this schedule.	(1) Unbound* except as otherwise specified in this schedule.	
	(2) Unbound* except as otherwise specified in this schedule.	(2) Unbound* except as otherwise specified in this schedule.	
	(3) The 13 wholly foreign-owned commercial banks are permitted to remain wholly owned by their existing shareholders. <sup>8</sup>	(3) None except as indicated in the all financial services horizontal section and in respective activities listed below.	
	Unbound for new licences.  Entry is limited to equity participation by foreign banks in Malaysian-owned or controlled commercial banks and investment banks and aggregate foreign	Acquisition by a foreign bank of an aggregate of five per cent or more of shareholding in a Malaysian-owned or controlled commercial bank or investment bank must meet the following criteria:	

Refers to the 13 wholly foreign-owned commercial banks specified in Malaysia's Schedule of Specific Commitments under GATS. Due to lack of technical feasibility.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	shareholding in a commercial bank or an investment bank shall not exceed 30 per cent.  Foreign commercial banks and investment banks are required to be locally incorporated in accordance with the <i>Financial Services Act 2013</i> [Act 758].  A commercial bank is not allowed to acquire any share in another commercial bank but may acquire shares in one investment bank.  An investment bank is not allowed to	<ul> <li>(a) The foreign bank has the ability to facilitate trade and contribute to financial and economic development of Malaysia;</li> <li>(b) The country of the foreign bank has significant trade and investment interests in Malaysia; and</li> <li>(c) The country of the foreign bank does not have significant representation in the Malaysian banking industry.</li> </ul>	
	acquire any share in a commercial bank or another investment bank.  Other persons are not permitted to acquire five per cent or more of shareholding in a commercial bank or investment bank if the		
	person already holds five per cent or more of shareholding in another licensed financial institution.		
	Entry is also permitted through the setting up of representative offices. Representative offices can only undertake research, exchange of information, and liaison services.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Sector or Subsector			
	commercial bank or investment bank, two foreign nationals. Only one foreign national for the two top posts; and		
	(d) Entry shall be limited to a maximum		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	period of five years.		
C. Direct insurance and reinsurance companies	(1) Unbound* except as otherwise specified in this schedule.	(1) Unbound* except as otherwise specified in this schedule.	
	(2) Unbound* except as otherwise specified in this schedule.	(2) Unbound* except as otherwise specified in this schedule.	
	(3) Foreign insurance companies are required to be locally incorporated in accordance with the <i>Financial Services Act 2013</i> [Act 758].	(3) None except as indicated in the all financial services horizontal section and respective activities listed below.	
	Branches of foreign insurance companies that were required to be locally incorporated in accordance with the	Acquisition by a foreign insurance company of an aggregate of more than five per cent shareholding in a locally incorporated insurance	
	Insurance Act 1996 (Repealed by the Financial Services Act 2013 [Act 758]) are permitted to hold foreign shareholding	company must meet at least one of the following criteria:	
	not exceeding 51 percent.9	(a) The foreign insurance company has the ability to facilitate trade and	
	Foreign shareholding not exceeding 51 per cent is also permitted for the existing foreign shareholders <sup>10</sup> of locally incorporated insurance	contribute to the financial and economic development of Malaysia;	
	companies which were the original owners of these companies. Provided aggregate foreign shareholding in such companies does not exceed 51 per cent.	(b) The country of the foreign insurance company has significant trade and investment interests in Malaysia;	
	New entry by foreign insurance companies is limited to equity participation in locally incorporated insurance companies and aggregate foreign shareholding in such company	(c) The country of the foreign insurance company does not have a significant representation in the Malaysian insurance industry; or	

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<sup>&</sup>lt;sup>9</sup> Refers to the branches of foreign insurance companies specified in Malaysia's Schedule of Specific Commitments under GATS.

Refers to the existing foreign shareholders specified in Malaysia's Schedule of Specific Commitments under GATS.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Sector or Subsector			7 1010111011011
	(b) an insurance broking company.  Unbound for reinsurance companies.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(4) Unbound except the following:</li> <li>(a) Unless otherwise specified, presence of natural persons is offered only in respect of supply of a service through the mode of commercial presence;</li> <li>(b) Five senior managers and ten specialists or experts for each locally incorporated insurance company.</li> <li>A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control, and operation of the services of the financial service supplier.</li> <li>Specialists or experts for each insurance institution for areas relating to:</li> </ul>		
	(i) underwriting of specialised classes of general business;		
	(ii) information technology;		
	(iii) actuarial functions;		
	(iv) risk management;		
	(v) investment management;		
	(vi) product development;		
	(vii) customer service; and		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		<ul><li>(viii) servicing of foreign and regional business; and</li><li>(c) Temporary entry shall be limited to a maximum period of five years.</li></ul>			
D. Direct takaful and retakaful companies	(1)	Unbound	(1)	Unbound	
	(2)	Unbound	(2)	Unbound	
	(3)	Unbound	(3)	Unbound	
	(4)	Unbound except the following:	(4)	Unbound	
		<ul> <li>(a) Unless otherwise specified, presence of natural persons is offered only in respect of supply of a service through the mode of commercial presence;</li> <li>Five senior managers and ten specialists or experts for each locally incorporated takaful and retakaful</li> </ul>			
		A senior manager is an individual possessing proprietary knowledge and authority essential to the establishment, control, and operation of the services of the financial service			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	supplier.		
	Specialists or experts for each takaful and retakaful institution for areas relating to:		
	(i) underwriting of specialised classes of general business;		
	(ii) information technology; and		
	(iii) actuarial functions-;		
	(iv) risk management;		
	(v) investment management;		
	(vi) product development;		
	(vii) customer service; and		
	(viii) servicing of foreign and regional business-; and		
	(b) Temporary entry shall be limited to a maximum period of five years.		

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
FINANCIAL SERVICES ACTIVITIES			
A. BANKING AND OTHER FINANCI	IAL SERVICES, EXCLUDING INSURANCE		
Acceptance of deposits, and other repayable funds from the public, wholesale and retail	(1) Soliciting, advertising, and acceptance of deposits in Malaysia are not allowed.	(1) None	
	(2) None	(2) None	
	<ul> <li>Only permitted through a commercial bank, an investment bank, or an offshore bank.</li> <li>Offshore banks in Labuan are permitted to accept foreign currency deposits only.</li> <li>Offshore investment banks in Labuan are not permitted to accept deposits.</li> </ul>	(3) For commercial banks, unbound for branching (including off- premises Automated Teller Machines) and networking with Automated Teller Machines in Malaysia.	
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	
Lending of all types, including consumer credit, mortgage credit, factoring, and financing of commercial transactions	(1) Financial services associated with lending to residents in any currency in excess of an equivalent of RM25 million must be undertaken jointly with commercial banks or investment banks in Malaysia.	(1) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(2) Financial services associated with lending to residents in any currency is excess of an equivalent of RM25 million must be undertaken jointly with commercial banks or investment banks in Malaysia.		
	<ul> <li>(3) Entry as a non-bank<sup>11</sup> is limited to:</li> <li>(a) foreign financial institutions through the establishment of a locally incorporated joint venture company and aggregate foreign shareholding is such company shall not exceed 30 per cent; or</li> </ul>	factoring and leasing) up to a maximum of 50 per cent of the total credit facilities obtained by non-resident	
	(b) a representative office.  Representative offices can only undertake research and liaison services.		
	Provision of factoring services by commercial bank requires the setting up of a separate entity and shareholding by foreign-controlled commercial bank shall not exceed 30 per cent.	1	
	Investment banks are not permitted to provide consumer credit and hom mortgages.		
	Only commercial banks are permitted to provide overdraft facilities.		

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Means any non-bank for scheduled businesses as referred to in Malaysia's Schedule of Specific Commitments under GATS.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Offshore banks and offshore investment banks are permitted to lend in foreign currencies only.		
	(4) For banks, unbound except as indicated in the all financial services horizontal section.		
	For non-banks, unbound except one foreign national for a management post which is not the Chief Executive Officer post, for each establishment.	the categories of natural persons	
	For each representative office of a non-bank, two foreign nationals subject to only one foreign national for the two top posts.		
	Entry shall be limited to a maximum period of five years.		
Financial leasing	(1) Leasing services to residents in any currency must be undertaken jointly with leasing companies or investment banks in Malaysia.		
	(2) Leasing services to residents in any currency must be undertaken jointly with leasing companies or investment banks in Malaysia.		
	(3) Provision of leasing services by a commercial bank requires the setting up of a separate entity and shareholding by a foreign- controlled commercial bank shall not exceed 49 per cent.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	Entry as a non-bank is limited to:		
	(a) foreign financial institutions through the establishment of a locally incorporated joint venture company and aggregate foreign shareholding in such company shall not exceed 49 per cent; or		
	(b) a representative office.		
	Representative offices can only undertake research and liaison services.		
	Entry is permitted through the establishment of a branch or subsidiary in Labuan by reputable foreign leasing companies. Such offshore entity can only transact in foreign currencies.		
	Offshore banks and offshore investment banks are permitted to carry on financial leasing business in foreign currencies only.		
	(4) Unbound except two foreign nationals, one for a management post which is not the Chief Executive Officer post and one technical post, for each establishment.	of natural persons referred to under market access.  For offshore leasing companies,	
	For each representative office, two foreign nationals subject to one foreign	unbound except for presence of natural persons in respect of supply	

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
	national for the two top posts.  Entry shall be limited to a maximum period of five years.  For offshore leasing companies, unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	of a service through the mode of commercial presence.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
All payment and money transmission services, namely credit and debit cards, travellers cheques, and bankers drafts	(1)	Electronic fund transfer system requires approval.	(1)	None	
duveners eneques, and bunkers drares	(2)	None	(2)	None	
	(3)	Offshore banks are permitted to extend payment and money transmission services to non- residents only.	(3)	For commercial banks, unbound for branching (including off- premises Automated Teller Machines) and networking with Automated Teller Machines in Malaysia.	
		Only commercial banks are permitted to issue credit cards or debit cards, or to provide checking account services.  Sale or purchase of foreign currency and purchase of travellers cheques other than by commercial banks require money changer's licence. Entry is limited to establishment of a locally incorporated joint venture company and aggregate foreign shareholding in such company shall not exceed 30 per cent.		Branching (including dispensers) is permitted for travellers cheques companies with foreign shareholding not exceeding 30 per cent.	
	(4)	For banks, unbound except as indicated in the all financial services horizontal section.  For non-banks, unbound except one foreign national for a management post which is not the Chief Executive Officer post for each establishment.  Entry shall be limited to a maximum period of five years.	(4)	For banks, unbound except as indicated in the all financial services horizontal section.  For non-banks, unbound except for the category of natural persons referred to under market access.	
Charge cards	(1)	None	(1)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
	(2)	None	(2)	None	
	(3)	Entry is limited to establishment of a company incorporated in Malaysia.	(3)	None	
		Approval of the Central Bank is required.			
	(4)	Unbound except two senior managers for each establishment.	(4)	Unbound except for the category of natural persons referred to under market access.	
		Entry shall be limited to a maximum period of five years.			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Guarantees and commitments	(1) None except banks established in Malaysia may be given the right of first refusal.	` /	
	(2) None except banks established in Malaysia may be given the right of first refusal.	` /	
	(3) None	(3) None	
	(4) Unbound except as indicated in the all financial services horizontal and in the all-sector horizontal section.		
Money and foreign exchange broking services	(1) Broking services, involving the Ringgit and financial instruments issued in Malaysia must be effected through authorised dealers and money and foreign exchange brokers incorporated in Malaysia.		
	(2) Broking services, involving the Ringgit and financial instruments issued in Malaysia must be effected through authorised dealers and money and foreign exchange brokers incorporated in Malaysia.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	<ul> <li>(a) equity participation in existing institutions<sup>12</sup> and aggregate foreign shareholding in such institutions shall not exceed 30 per cent; or</li> <li>(b) the establishment of a branch or subsidiary, by a money and foreign exchange broker, registered or incorporated in Labuan.</li> <li>Money and foreign exchange broking services by offshore entities are confined to foreign currencies only.</li> </ul>		
	(4) Unbound except for offshore money and foreign exchange brokers. For offshore money and foreign exchange brokers, unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	and foreign exchange brokers.  For offshore money and foreign exchange brokers, unbound except for presence of natural persons in respect	

<sup>12</sup> Refers to the existing institutions specified in Malaysia's Schedule of Specific Commitments under GATS.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Trading for own account or account of customers in the following:	(1) Dealing in securities for account of customers is limited to securities traded on recognised stock exchanges.	(1) None	
(a) money market instruments;	on recognised stock exchanges.		
(b) foreign exchange;	Dealing in derivatives for account of customers is limited to derivatives contracts traded on the derivatives market		
(c) transferable securities;	of a Specified Exchange and are not contracts prohibited by the Malaysian		
(d) exchange rate and interest rate instruments;	regulatory authorities.		
(e) derivative products, including futures and options; and	(2) None	(2) None	
(f) other negotiable instruments, including bullion.	(3) Transactions by offshore banks and offshore investment banks in Labuan must be conducted in foreign currencies, except for the sale or purchase of currencies with authorised banks in Malaysia.	(3) None	
	Transactions by offshore banks and offshore investment banks in Labuan for own account are limited to instruments created and issued by offshore companies in Labuan and foreign companies abroad.		
	Trading for accounts of customers by offshore banks, offshore investment banks, and offshore companies in Labuan is confined to non-resident customers and in instruments		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	created and issued by offshore companies in Labuan and foreign companies abroad.		
	Trading in shares of Malaysian companies by offshore banks, offshore investment banks, and offshore companies in Labuan is confined to non-resident customers who are not offshore companies registered or incorporated in Labuan.		
	Only commercial banks, offshore banks, and offshore investment banks are permitted to trade in foreign currency.		
	None for trading for own account in:		
	(a) securities that are listed on the Malaysian stock exchange; and		
	(b) standardised derivatives listed on the Malaysian derivatives exchange.		
	Trading for accounts of customers by a non-bank in securities that are listed on the Malaysian stock exchange is only permitted through equity participation in an existing locally incorporated		
	company licensed by the Securities Commission Malaysia to deal in		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	securities. Aggregate foreign shareholding in such a company is limited to 49 per cent.		
	Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia. Authorisation includes grant of license, registration, or approval, as the case may be.		
	Trading for accounts of customers by a non-bank in standardised derivatives that are listed on the Malaysian derivatives exchange is only permitted through equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to deal in derivatives. Aggregate foreign shareholding in such a company is limited to 30 per cent.		
	Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia. Authorisation includes grant of license, registration, or approval, as the case may be.		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	For banks, unbound except as indicated in the all financial services horizontal section.  For non-banks, unbound except as indicated in the all-sector horizontal section.	(4)	For banks, unbound except as indicated in the all financial services horizontal section.  For non-banks, unbound except as indicated in the all-sector horizontal section.	
Services related to the issues of all kinds of securities and placement as agents (whether publicly or privately)	(1)	Participation in issues and services related to such issues requires authorisation.	(1)	None	
(excluding issuing and rating houses)	(2)	Participation in issues and services related to such issues requires authorisation.	(2)	None	
	(3)	Participation by offshore banks and offshore investment banks in Labuan is limited to non- resident customers and for issues of securities outside Malaysia.	(3)	None	
		Only persons who are authorised by the Securities Commission Malaysia and/or the Malaysian stock exchange are permitted to make submissions related to the issues of securities and offer services related to the issues of securities and placement as agents.			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		Participation by a non-bank is permitted only through equity participation in an existing locally incorporated company licensed by the Securities Commission Malaysia to deal in securities. Aggregate foreign shareholding in such a company is limited to 49 per cent.			
		Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia. Authorisation includes grant of licence, registration, or approval, as the case may be.			
		Unbound for appointment as principal dealers.			
	(4)	For banks, unbound except as indicated in the all financial services horizontal section.	(4)	For banks, unbound except as indicated in the all financial services horizontal section.	
		For non-banks, unbound except as indicated in the all-sector horizontal section.		For non-banks, unbound except as indicated in the all-sector horizontal section.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Limitation on Market Access National Treatment	Additional Commitments
Underwriting	(1) Commercial presence is (1) Unbound required.	
	(2) Authorisation is required. (2) None	
	(3) Participation as a non-bank is only permitted through equity participation in an existing locally incorporated company licensed by the Securities Commission Malaysia to deal in securities. Aggregate foreign shareholding in such a company is limited to 49 per cent.  Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in	
	the best interest of Malaysia. Authorisation includes grant of licence, registration, or approval, as the case may be.	
	Commercial banks are permitted to underwrite corporate bonds only.	
	Offshore banks and offshore investment banks are permitted to underwrite foreign currency denominated securities created and issued by offshore companies in Labuan and foreign companies abroad.	
	(4) For commercial banks, investment banks, offshore (4) For commercial banks, investment banks, offshore	,

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	banks, and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	banks, and offshore investment banks, unbound except as indicated in the all financial services horizontal section.	
	For non-banks, unbound except as indicated in the all-sector horizontal section.	For non-banks, unbound except as indicated in the all-sector horizontal section.	
Asset management as follows:  (a) cash or portfolio management;	(1) Commercial presence is required.	(1) None	
	(2) None	(2) None	
<ul><li>(b) all forms of collective investment management; and</li><li>(c) custodial and depository services.</li></ul>	(3) Asset management by offshore banks, offshore investment banks, and offshore companies is confined to non-resident customers and foreign currency assets.  Asset management by offshore banks, offshore investment banks, and offshore companies in Malaysian equities or equity linked investments is confined to	(3) None	
	equity linked investments is confined to non-residents which are not offshore companies registered in Labuan.  Asset management by a commercial bank requires		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	establishment as a separate e Shareholding by a foreign-contr commercial bank shall not exceed 3 cent.	olled	
	Entry as a non-bank to undertake management activities is only perm through equity participation in existing locally incorporated comor establishment of a local incorporated company licensed by Securities Commission Malaysia carry on fund management activ Aggregate foreign shareholding in secompany is limited to 30 per cent.	itted an pany cally the to tities.	
	Authorisation will not be granted up the application is determined, by Securities Commission Malaysia, in the best interest of Mala Authorisation includes grant of lice registration or approval, as the case be.	the p be ysia. ence,	
	(4) For banks, unbound except as indicin the all financial services horiz section.		
	For non-banks, unbound excep indicated in the all-sector horiz section.	_	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Advisory, intermediation, and other auxiliary financial services, including credit reference and analysis, investment advice on acquisitions, and corporate restructuring and strategy	(1) Commercial presence is required.	(1) None	
	(2) Services other than investment and portfolio advice to residents must be undertaken jointly with commercial banks in Malaysia.	\ \ /	
	(3) Entry as a non-bank is only permitted through:	(3) None	
	(a) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on corporate finance advisory activities. Aggregate foreign shareholding in such a company is limited to 30 per cent;		
	(b) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on financial planning activities. Aggregate		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	foreign shareholding in such a company is limited to 30 per cent;		
	(c) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to carry on investment advisory activities.  Aggregate foreign shareholding in such a company is limited to 30 per cent; or		
	(d) a representative office.		
	Representative offices (including those of commercial banks, investment banks, and securities companies) are permitted to undertake information research and liaison services only. Representative offices are not permitted to publish and circulate research work in Malaysia.		
	Authorisation to carry on the activities as mentioned in (a), (b), and (c) above will not be granted unless the application is determined, by the Securities		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		Commission Malaysia, to be in the best interest of Malaysia. Authorisation includes grant of licence, registration, or approval, as the case may be.  Offshore banks, offshore investment banks, and offshore companies in Labuan can only provide services to non-resident customers.			
	(4)	For banks, one specialist or expert per organisation.  For non-banks, unbound except as indicated in the all-sector horizontal section.  For each representative office, three foreign nationals subject to only one foreign national for the two top posts and the other two for managerial level posts. Entry shall be limited to a maximum period of five years.	(4)	For banks, unbound except as indicated in the all financial services horizontal section.  For non-banks, unbound except as indicated in the all-sector horizontal section.	
Operational headquarters (OHQ) for financial sector (provides services to commercial and investment banking institutions in activities relating to work	(1)	Unbound* Unbound*	(1)	Unbound* Unbound*	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
carried out in Malaysia for its offices and related companies outside Malaysia, pertaining to general management and administration, business planning, technical support, marketing control and sales promotion planning, training and personnel management, provision of treasury and fund management services, and research and development)	(3) Only through a locally incorporated wholly foreign- owned company.  A foreign-owned company, a regional office of a foreign- owned company which transfers its OHQ services to Malaysia, a regional office of a foreign-owned company established in Malaysia, and a foreign-owned company which is already incorporated in Malaysia, may seek to qualify as an OHQ.  An OHQ must operate in Malaysia and fulfil the following criteria:  (a) carry out at least three of the OHQ service activities;  (b) have a sizable network of companies outside  Malaysia which includes the parent company or its head office and related companies;  (c) have a well-established foreign-owned company which is sizeable in terms of assets and employees;  (d) have a network of companies with a substantial number of	(3) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	qualified executives, professionals, technical, and other supporting personnel;		
	(e) be able to make decisions independently without consultation with its head office or parent company located outside Malaysia; and		
	(f) be able to contribute to the Malaysian economy by:		
	(i) using services such as legal, accounting etc. provided by Malaysians;		
	(ii) creating job opportunities for Malaysians; and		
	(iii) enabling greater inflow of foreign funds.		
	(4) Unbound except as indicated in the all-sector horizontal section.	(4) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Securities broking services	(1) Trades on Malaysian stock exchange must be transacted through locall incorporated companies in Malaysi which are participating organisations of the stock exchange.	,	
	(2) Trades on Malaysian stock exchange must be transacted through locall incorporated companies in Malaysi which are participating organisations of the stock exchange.	,	
	(3) Entry as a non-bank is only permitte through equity participation in a existing locally incorporated compan licensed by the Securities Commissio Malaysia to deal in securities. Aggregat foreign shareholding in such a company i limited to 49 per cent.  Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	the best interest of Malaysia. Authorisation includes grant of license, registration, or approval, as the case may be.		
	Representative offices (including those of commercial banks, investment banks, and securities companies) are permitted to undertake information research and liaison services only. Representative offices are not permitted to publish and circulate research work in Malaysia.		
	(4) For stockbroking companies, unbound except as indicated in the all-sector horizontal commitments. For each representative office, two foreign nationals subject to only one foreign national for the two top posts. Entry shall be limited to a maximum period of five years.	(4) Unbound except for the categories of natural persons referred to under market access.	
Commodity futures broking services	(1) Trades on any Malaysian derivatives exchange must be conducted through locally incorporated companies which are trading participants of the derivatives exchange.	(1) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(2) Trades on any Malaysian derivatives exchange must be conducted through locally incorporated companies which are trading participants of the derivatives exchange.	(2) None	
	(3) Entry as a non-bank is only permitted through:  (a) equity participation in an existing locally incorporated company or establishment of a locally incorporated company licensed by the Securities Commission Malaysia to deal in derivatives. Aggregate foreign shareholding in such a company is limited to 30 per cent.  Authorisation will not be granted unless the application is determined, by the Securities Commission Malaysia, to be in the best interest of Malaysia. Authorisation includes grant of licence, registration, or approval, as the case may be; or	(3) None	
	(b) a representative office.  Representative offices (including those of commercial banks,		

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
		investment banks, and securities companies) are permitted to undertake information research and liaison services only. Representative offices are not permitted to publish and circulate research work in Malaysia.			
	(4)	Unbound except one foreign national for a management post per establishment, subject to market test.	(4)	Unbound except for the category of natural persons referred to under market access.	
B. INSURANCE SERVICES	II.				
Direct insurance (non-life)	(1)	Soliciting and advertising in Malaysia are not allowed.  Approval of the Central Bank is required for direct placement abroad of insurance of:  (a) movable or immovable property located in Malaysia, including any ship or aircraft registered in	(1)	None	
		Malaysia; and  (b) liability of residents to third party.  Approval will be granted if such insurance is not available from direct insurance companies in Malaysia.			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

4) Presence of natural persons

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
(2	(2)	Approval of the Central Bank is required for direct placement abroad of insurance of:  (a) movable or immovable property located in Malaysia, including any ship or aircraft registered in Malaysia; and  (b) liability of residents to third party.  Approval will be granted if such insurance is not available from direct	(2)	None	
	(3)	insurance companies in Malaysia.  Only permitted through direct insurance companies.  Offshore direct insurance companies in Labuan are not permitted to accept direct insurance of Malaysian risks.	(3)	Branching is permitted for direct insurance companies with aggregate foreign shareholding of less than 50 per cent.  Direct insurance companies are permitted to maintain their existing network of branches <sup>13</sup> .  Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.	
	(4)	Unbound except as indicated in the all financial services horizontal section.	(4)	Unbound except as indicated in the all financial services horizontal section.	
Direct takaful (non-life)	(1)	Unbound	(1)	Unbound	
	(2)	Unbound	(2)	Unbound	

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Refers to the network of branches specified in Malaysia's Schedule of Specific Commitments under GATS.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(3) Unbound  (4) Unbound except as indicated in the all financial services horizontal section.	(3) Unbound (4) Unbound	
Direct insurance (life)	(1) Unbound (2) Unbound	(1) Unbound (2) Unbound	
	(3) Only permitted through direct insurance companies.  Investment-linked insurance business and new life insurance products provided by direct insurance companies require approval.  Offshore direct insurance companies in Labuan are not permitted to underwrite life insurance of residents. This limitation does not apply to ordinary life insurance of high net worth residents by offshore direct insurance companies in Labuan.	(3) Branching is only permitted for direct insurance companies with aggregate foreign shareholding of less than 50 per cent. Direct insurance companies are permitted to maintain their existing network of branches <sup>14</sup> .  Unbound for special assistance to Malaysian-owned direct insurance companies to promote their development.	
	(4) Unbound except as indicated in the all financial services horizontal section	(4) Unbound except as indicated in the all financial services horizontal section.	
Direct takaful (life)	(1) Unbound	(1) Unbound	
	(2) Unbound	(2) Unbound	
	(3) Unbound	(3) Unbound	

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Refers to the network of branches specified in Malaysia's Schedule of Specific Commitments under GATS.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound except as indicated i financial services horizontal sec		
Reinsurance and retrocession (non-life)	(1) Outward reinsurance is permitted local capacity is not available.	d only if  (1) Voluntary cession up to 30 per cent of each class of non-life reinsurance business to the Malaysian Reinsurance Berhad.  Unbound for fiscal incentives to promote reinsurance in Malaysia.	
	(2) Outward reinsurance is permitted local capacity is not available.	d only if  (2) Voluntary cession up to 30 per cent of each class of non-life reinsurance business to the Malaysian Reinsurance Berhad.  Unbound for fiscal incentives to promote reinsurance in Malaysia.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(3) Obligation on all insurers other than offshore direct insurance and offshore reinsurance companies to optimise national retention capacity before any outward reinsurance.	(3)	Unbound for measures granting special position to the Malaysian Reinsurance Berhad.	
	Unbound for new licences.  Aggregate foreign shareholding in the Malaysian Reinsurance Berhad shall not exceed 30 per cent.  Entry as an offshore reinsurance			
	company is confined to Labuan.  (4) Unbound except as indicated in the all financial services horizontal section.	(4)	Unbound except as indicated in the all financial services horizontal section.	
	imanciai services norizontai section.		For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.	
Retakaful (non-life)	(1) Unbound	(1)	Unbound	
	(2) Unbound	(2)	Unbound	
	(3) Unbound	(3)	Unbound	
	(4) Unbound except as indicated in the all financial services horizontal section.	(4)	Unbound	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Reinsurance and retrocession (life)	(1) Outward reinsurance is permitted only local capacity is not available.	f (1) Unbound for fiscal incentives to promote reinsurance in Malaysia.	
	(2) Outward reinsurance is permitted only local capacity is not available.		
	(3) National retention capacity is required be optimised before any outwa reinsurance by:		
	(a) direct life insurance and li reinsurance companies in Malaysi and		
	(b) offshore direct life insurance are offshore life reinsurance companies which are permitted to insure reinsure life insurance of high neworth residents.	s r	
	Unbound for new licences.		
	Aggregate foreign shareholding in the Malaysian Life Reinsurance Ground Berhad shall not exceed 30 per cent.		
	Entry as an offshore reinsurance company is confined to Labuan.	е	
	(4) Unbound except as indicated in the a financial services horizontal section.	Unbound except as indicated in the all financial services horizontal section.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
				For offshore reinsurance companies, unbound except as indicated in the all financial services horizontal section.	
Retakaful (life)	(1)	Unbound	(1)	Unbound	
	(2)	Unbound	(2)	Unbound	
	(3)	Unbound	(3)	Unbound	
	(4)	Unbound except as indicated in the all financial services horizontal section.	(4)	Unbound	
Insurance intermediation – insurance broking (excluding agency)	(1)	Direct insurance broking services can only be provided to offshore companies in Labuan.	(1)	None	
		Reinsurance broking is permitted.			
	(2)	Direct insurance broking services can only be provided to offshore companies in Labuan.	(2)	None	
		Reinsurance broking is permitted.			
	(3)	Unbound for onshore insurance broking.	(3)	None	
		Broking of direct insurance of Malaysian risks by offshore insurance brokers is not permitted. This limitation does not apply to broking of reinsurance of Malaysian risks.			

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	
Insurance intermediation – insurance underwriting and insurance management	(1) Insurance underwriting and insurance management are not permitted.	(1) None	
	(2) Insurance underwriting and insurance management are not permitted.	(2) None	
	(3) Unbound for onshore insurance underwriting and insurance management.	(3) None	
	An offshore insurance underwriting manager is not permitted to provide services to any person other than offshore insurance companies in Labuan.		
	An offshore insurance manager is permitted to provide insurance management services to persons other than residents.		
	(4) Unbound except as indicated in the all financial services horizontal section.	(4) Unbound except as indicated in the all financial services horizontal section.	
Services auxiliary to insurance as follows:  (a) consultancy (excludes insurance	(1) Actuarial services can only be provided to offshore insurance companies and offshore reinsurance companies in Labuan.	(1) None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
agency services to insurance industry);	(2) None	(2) None	
(b) actuarial risk assessment;	(3) Limited to the establishment of:	(3) None	
(c) risk management; and	(a) locally incorporated companies;		
(d) maritime loss adjusting.	(b) branches; or (c) partnerships.		
	Offshore companies are not permitted to provide services to Malaysian residents.		
	(4) Unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	(4) Unbound except for presence of natural persons in respect of supply of a service through the mode of commercial presence.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
HEALTHCARE SERVICES						
Specialised medical services (CPC 93122)	(1)	None	(1)	None	4) The qualifying examination to determine the	
covering forensic medicine, nuclear	(2)	None	(2)	None	competence and ability to supply the service will be	
medicine, geriatrics, micro vascular surgery, neurosurgery, cardiothoracic surgery, plastic surgery, clinical	(3)	Medical specialty services may be supplied only by a natural person	(3)	None	conducted in English language.	
immunology and oncology, traumatology, anaesthesiology, intensive care specialist, child psychiatry and physical medicine	(4)	Unbound, except as indicated in 2 a) in the horizontal section	(4)	<ul> <li>None other than:</li> <li>practice only in private hospitals of at least 50 beds;</li> <li>practice to be only at a specified location and a change of location requires approval; and</li> <li>the setting up of individual or joint group practices is not permitted</li> </ul>		
Dental Services (CPC 93123)	(1)	None	(1)	None		
Covering at least five (5) dental	(2)	None	(2)	None		
specialties in the fields of:	(3)	Only through	(3)	None		
Oral Surgery, Orthodontics, Periodontics, Pediatric Dentistry, Oral Pathology/Oral Medicine, and Special Care Dentistry; with competency/competencies in the field of orthognathic surgery, cranio-facial surgery, dental oncology, dental-facial trauma or cleft lip and cleft palate		<ul> <li>(a) A multi-disciplinary Private Dental Specialist Centre (PDSC) with at least 5 specialty services and equipped with at least 25 dental chairs-cum units with foreign equity not exceeding 51%.</li> <li>(b) The PDSC to be located and operated in the Development Corridor/Region.</li> </ul>				

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	Unbound except indicated in 2 (a) in the horizontal section.  In respect of 2(b), only two (2) foreign dental specialists with specified competency/competencies per establishment.	(4)	Unbound, except for the categories of natural persons referred to under market access	
Veterinary services (CPC 932)	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture with Malaysian individuals or Malaysian-control corporation or both and aggregate share of foreign interest shall not exceed 51%, ownership shall be restricted to veterinarian professionals with professional qualification relevant to the services provided and recognized by and registered with relevant professional bodies	(3)	Unbound	
	(4)	Unbound, except indicated in 2 a) in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Specialised Nursing Services (CPC 93191)	(1)	None	(1)	None	
- Intensive Care Nursing	(2)	None	(2)	None	
<ul><li>Coronary Care Nursing</li><li>Peri-Operative Nursing</li></ul>	(3)	Services may be supplied by a natural person.	(3)	Unbound	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
<ul> <li>Neonatal Nursing</li> <li>Pediatric Nursing</li> <li>Emergency and Trauma Care</li> <li>Oncology Nursing</li> </ul>		The setting up of individual or joint group practices is not permitted.			
<ul> <li>Gerontology</li> <li>Renal Nursing</li> <li>Orthopedic Nursing</li> <li>Opthalmology Nursing</li> </ul>	(4)	Unbound except indicated in 2 (a) in the horizontal section.	(4)	Unbound, except for the categories of natural persons referred to under market access	
Private hospital services (CPC 93110*)	(1)	None	(1)	None	
(ere yerry)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporations shall not exceed 51%; and	(3)	Establishment of feeder outpatient clinics is not permitted	
		The joint-venture corporation shall operate a hospital with a minimum of 100 beds.			
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Welfare services delivered through residential institutions to old person	(1)	None	(1)	None	
and the handicapped (CPC 93311)	(2)	None	(2)	None	
	(3)	None	(3)	None	

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
Vocational rehabilitation services for the handicapped (CPC 93324)	(4) Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4) Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access			Limitation on National Treatment	Additional Commitments
TOURISM AND TRAVEL RELATED S	SERV	ICES			
Hotel and restaurant services (CPC 64110) covering only:	(1)	None	(1)	None	
(i) Hotel Lodging Services	(2)	None	(2)	None	
(CPC 64110)	(3)	Joint venture corporation with Malaysia individuals or Malaysia – controlled	(3)	None	
<ul><li>(ii) Holiday Centre and Holiday Home Services (CPC 64192)</li><li>(iii) Letting Services of Furnished Accommodation (CPC 64193)</li></ul>		corporations or both and aggregate foreign shareholding in the joint venture corporation shall not exceed 70% foreign equity (for 4- & 5-star hotel)			
Covering the management and operational of hotels or resorts including, outlet which may not necessarily include ownership of such properties	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	
Food serving services (CPC 642)	(1)	None	(1)	None	
Beverage serving services for	(2)	None	(2)	None	
consumption on the premises (CPC 643)	(3)	Joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51% foreign equity.	(3)	None	
	(4)	Unbound except as indicated in 1 (a) and (b) and 2 (a) and (c) in the horizontal section.	(4)	Unbound except for the categories of natural persons referred to under market access.	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Travel Agencies and Tour Operators Services	(1)	None	(1)	None	
(CPC 7471)	(2)	None	(2)	None	
(For inbound travel only)	(3)	Through joint-venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 70%	(3)	None	
	(4)	Unbound except as indicated in 1(a) and (b) in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access	
Tourist Guide Services (CPC 7472)	(1)	None	(1)	None	
(6167172)	(2)	None	(2)	None	
	(3)	Unbound due to lack of technical feasibility	(3)	Unbound due to lack of technical feasibility	
	(4)	Unbound except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
RECREATIONAL, CULTURAL AND	SPORTING SERVICES	·	
Other entertainment services (CPC 96191, 96192, 96194)	(1) Unbound due to lack of technical feasibility	(1) Unbound due to lack of technical feasibility	
	(2) None	(2) None	
	(3) Entertainment services may be supplied only by a natural person	(3) None	
	(4) Unbound except as indicated in 2 a) in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	
		Participation of Malaysian entertainers/artistes may be required based on the guidelines of the Ministry of Culture, Arts and Tourism	
Theme Park	(1) None	(1) None	
(A family based recreational area/ amusement centre which may consist of	(2) None	(2) None	
rides, mechanical and/or high-tech simulation equipment with various kinds of amusement facilities built around a theme or several themes. Activities to be offered will contain elements of entertainment, edutainment, adventure and excitement. The concept of the park	(3) Only through joint venture with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51%.	(3) None	
can either be outdoor or indoor or a combination of both)	(4) Unbound except as indicated in 1(a) and (b) and 2 (a) and (c) in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply: 1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments	
Sports events management services (CPC 96411, 96412)	(1) None	(1) None		
	(2) None	(2) None		
	(3) None except only through a Malaysian-controlled corporation acting as the local sponsor.	(3) None		
	(4) Unbound, except as indicated in 2 a) in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access		

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Subsector Limitation on Limitation on National Treatment			Additional Commitments				
TRANSPORT SERVICES								
Transport Services do not include cabota	ge in m	aritime transport services in accordance with	Malay	sia's laws and regulations.				
A. Maritime Transport Services  International maritime transportation	(1)	None None	(1)	None None	The following services at the port are made available to international maritime			
services, excludes cabotage			\ /		transport suppliers or			
(CPC 7211, 7212)	(3)	Only through a representative office, regional office or locally-incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 51%.	(3)	None	reasonable and non-discriminatory terms and conditions:  1) Pilotage 2) Towing and tug assistance 3) Provisioning, fuelling and watering 4) Garbage collection and			
		Malaysian registered vessels  To register a vessel in Malaysia, the following conditions must be met:  a) Owner of that vessel must be a Malaysian citizen or corporation incorporated in Malaysia;  b) Majority shareholding to be held by Malaysians;  c) Majority of the board of directors to be Malaysians; and d) Principal place of business to be in Malaysia.			<ul> <li>4) Garbage collection and ballast waste disposal</li> <li>5) Port Captain's services</li> <li>6) Navigation aids</li> <li>7) Shore-based operational services essential to ship operations, including communications, water and electrical supplies</li> <li>8) Emergency repair facilities</li> <li>9) Anchorage, berth and berthing services</li> </ul>			
	(4)	Unbound, except as indicated in the horizontal section. Ship crew is permitted to disembark only for duration of berth.	(4)	Unbound, except for the categories of natural persons referred to under market access				
Rental of cargo vessels with crew for	(1)	None	(1)	None				

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
international shipping (CPC 7213)	(2)	None	(2)	None	
Rental and leasing services of all types of self-propelled seagoing vessels with operator, such as passenger vessels	(3)	None	(3)	None	
(except pleasure bath), tankers, bulk dry cargo vessels, cargo and freight vessels	(4)	Ship's crew (for vessels with crew) is permitted to disembark only for duration	(4)	Unbound except for the categories of natural persons referred to under market	
* These are limited to services of hiring of a vessel with crew under charter party terms for voyage or period of time.		of berth subject to applicable domestic regulations		access.	
International pushing and towing services	(1)	None	(1)	None	
(part of CPC 7214*)	(2)	None	(2)	None	
Covering only towing from international waters to Malaysian waters or vice versa; excludes towing between Malaysian ports	(3)	Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding shall not exceed 49%.	(3)	None	
	(4)	Ship's crew (for vessels with crew) is permitted to disembark only for duration of berth subject to applicable domestic regulations.	(4)	Unbound, except for the categories of natural persons referred to under market access.	
Maintenance and repair vessels (CPC 8868**)	(1)	Unbound due to lack of technical feasibility	(1)	Unbound due to lack of technical feasibility	
(these are limited to businesses related to	(2)	None	(2)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

4) Presence of natural persons

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
maintenance and repair of ocean-going vessels at anchor or alongside and maintenance and repair of local vessels)	(3)	None	(3)	Unbound	
•	(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	
F. Supporting services for maritime transport	(1)	None	(1)	None	
•	(2)	None	(2)	None	
Vessel salvage and refloating services (not applicable in harbour) (CPC 74540)  (Vessels salvage services provided on ocean and seas. Such services consist of recovering distressed and sunk vessels\ and their cargoes, including the raising of	(3)	Only through a representative office, regional office or locally-incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Bumiputera shareholding in the joint-venture corporation of at least 30%	(3)	None	
sunken vessels, the righting of capsized vessels and the refloating of stranded vessels)	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Classification Societies <sup>15</sup>	(1)	None	(1)	None	
(Except for statutory services for Malaysia flag vessels)	(2)	None	(2)	None	
	(3)	None	(3)	None	

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Provision of rules on construction and safety of ships and issuance of certificate should be in accordance with specified rules stated in domestic legislation. Exclude survey and classification of Malaysian flag vessels which requires specific authorization by the relevant authority.

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
	(4)	Unbound, except as indicated in the horizontal commitments	(4)	Unbound, except for the categories of natural persons referred to under market access	
F. Road transport services	(1)	None	(1)	None	
Freight Transportation	(2)	None	(2)	None	
Covering private carriers (Class C Licence)	(3)	Foreign equity shall not exceed 49%.	(3)	None	
(CPC 7123)	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
H. Services Auxiliary to all modes of transport	(1)	None	(1)	None	
Maritime Cargo Handling Services	(2)	None	(2)	None	
(CPC 741 **) (Limited only for sea transport)	(4)	Only through a representative office, regional office or locally incorporated joint venture corporation with Malaysian individuals or Malaysian controlled corporations or both. Aggregate foreign shareholding in the joint venture corporation shall not exceed 51%.  Unbound, except as indicated in the horizontal section	(4)	Unbound except for the categories of natural persons referred to under market access.	
Storage and warehousing services.	(1)	None	(1)	None	

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
Covering private bonded warehousing services only (CPC 742)	(2)	None	(2)	None	
	(3)	Only through a locally incorporated joint-venture with Malaysian individuals or Malaysian-control corporations or both and aggregate foreign shareholding shall not exceed 49%.	(3)	None	
	(4)	Unbound except as indicated in 1(a) and (b) and 2(a) and (c) in the horizontal commitments.	(4)	Unbound except for the categories of natural persons referred to under market access column.	
Maritime freight forwarding services (CPC 7480)	(1)	None	(1)	None	
Consist of organizing and monitoring	(2)	None	(2)	None	
shipment operations on behalf of shippers, through the procurement of transport and related services, reparation of documentation and provision of business information)	(3)	Only through a representative office, regional office or locally-incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and Foreign equity allowable up to 51%.	(3)	None	
	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except for the categories of natural persons referred to under market access	
Maritime agency services (CPC 7454*)	(1)	None	(1)	None	
Covering marketing and sales of	(2)	None	(2)	None	
maritime transport and related services	(3)	None	(3)	None	

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
and acting on behalf of the companies organising the call of the ship or taking over cargoes when required		(4) Unbound, except for the categories of natural persons referred to under market access	

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence 4) Presence of natural persons

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments		
OTHER SERVICES					
Skills training services	(1) None	(1) None			
covering the provision of training for technical, supervisory and production	(2) None	(2) None			
related functional levels in new and emerging technologies as follows:  1) automated manufacturing technology;  2) advanced materials technology;  3) biotechnology;  4) electronics;  5) information technology; and  6) avionics/aviation technology	(3) Only through a locally incorporated joint-venture corporation with Malaysian individuals or Malaysian-controlled corporations or both and aggregate foreign shareholding in the joint-venture corporation shall not exceed 70%; and establishment of local branches requires additional licenses	(3) None			
	(4) Unbound, except as indicated in the horizontal section	(4) Unbound, except for the categories of natural persons referred to under market access			

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