

## **ANNEX XVIII**

**REFERRED TO IN ARTICLES 3.25 (BUSINESS VISITORS FOR ESTABLISHMENT PURPOSES AND INTRA-CORPORATE TRANSFEREES) AND 3.27 (SHORT-TERM BUSINESS VISITORS) OF SECTION 3.4 (ENTRY AND TEMPORARY STAY OF NATURAL PERSONS) OF CHAPTER 3 (SERVICES AND INVESTMENT)**



ANNEX XVIII

BUSINESS VISITORS FOR ESTABLISHMENT PURPOSES, INTRA-CORPORATE TRANSFEREES, AND SHORT-TERM BUSINESS VISITORS

REFERRED TO IN ARTICLES 3.25 (BUSINESS VISITORS FOR ESTABLISHMENT PURPOSES AND INTRA-CORPORATE TRANSFEREES) AND 3.27 (SHORT-TERM BUSINESS VISITORS) OF SECTION 3.4 (ENTRY AND TEMPORARY STAY OF NATURAL PERSONS) OF CHAPTER 3 (SERVICES AND INVESTMENT)

SCHEDULE OF THE UNITED KINGDOM

1. Articles 3.25 (Business Visitors for Establishment Purposes and Intra-Corporate Transferees) and 3.27 (Short-Term Business Visitors) of Section 3.4 (Entry and Temporary Stay of Natural Persons) of Chapter 3 (Services and Investment) do not apply to any existing non-conforming measure listed in this Schedule, to the extent of the non-conformity.
2. Commitments for business visitors for establishment purposes, intra-corporate transferees and short-term business visitors do not apply in cases where the intent or effect of the entry and temporary stay is to interfere with, or otherwise affect the outcome of any labour or management dispute or negotiation, or the employment of any natural person who is involved in that dispute.
3. The permissible length of stay shall be as follows:
  - (a) business visitors for establishment purposes: up to 90 days in any 12-month period;
  - (b) intra-corporate transferees:
    - (i) managers and specialists: up to three years; and
    - (ii) graduate trainees: up to one year;
  - (c) short-term business visitors: up to 90 days within any six-month period.
4. The United Kingdom's non-conforming measures are:

Business visitors for establishment purposes

	Business visitors for establishment purposes need to be employed
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All sectors:	by a legal person other than a non-profit organisation, otherwise: Unbound.
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Intra-corporate transferees (managers, specialists, and graduate trainees)

All sectors:	Intra-corporate transferees need to be employed by a legal person other than a non-profit organisation, otherwise: Unbound.
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Short-term business visitors

All sectors:	Unbound except for activities listed in paragraph 5 of this Schedule.
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5. The activities which short-term business visitors are permitted to engage in are:
- (a) meetings and consultations: natural persons attending meetings or conferences, or engaged in consultations with business associates;
  - (b) research and design: technical, scientific and statistical researchers conducting independent research or research for a legal person of a Party of which the short-term business visitor is a natural person;
  - (c) marketing research: market researchers and analysts conducting research or analysis for a legal person of a Party of which the short-term business visitor is a natural person;
  - (d) training seminars: personnel of an enterprise who enter the United Kingdom to receive training in techniques and work practices which are utilised by companies or organisations in the United Kingdom, provided that the training received is confined to observation, familiarisation and classroom instruction only;

- (e) trade fairs and exhibitions: personnel attending a trade fair for the purpose of promoting their company or its products or services;
- (f) sales: representatives of a supplier of services or goods taking orders or negotiating the sale of services or goods or entering into agreements to sell services or goods for that supplier, but not delivering goods or supplying services themselves. Short-term business visitors shall not engage in making direct sales to the general public;
- (g) purchasing: buyers purchasing goods or services for an enterprise, or management and supervisory personnel, engaging in a commercial transaction carried out in the territory of the Party of which the short-term business visitor is a natural person;
- (h) after-sales or after-lease service: installers, repair and maintenance personnel and supervisors, possessing specialised knowledge essential to a seller's contractual obligation, supplying services or training workers to supply services pursuant to a warranty or other service contract incidental to the sale or lease of commercial or industrial equipment or machinery, including computer software, purchased or leased from a legal person of a Party of which the short-term business visitor is a natural person throughout the duration of the warranty or service contract;
- (i) commercial transactions: management and supervisory personnel and financial services personnel (including insurers, bankers and investment brokers) engaging in a commercial transaction for a legal person of a Party of which the short-term business visitor is a natural person;
- (j) tourism personnel: tour and travel agents, tour guides or tour operators attending or participating in conventions or accompanying a tour that has begun in the territory of the Party of which the short-term business visitor is a natural person;
- (k) translation and interpretation: translators or interpreters supplying services as employees of a legal person of a Party of which the short-term business visitor is a natural person;
- (l) culture and entertainment: an artist, entertainer or musician giving performances or attending rehearsals as an individual or as part of a group, taking part in competitions or auditions, making personal appearances and taking part in promotional activities in the United Kingdom; and
- (m) entertainment staff: supporting the activities in subparagraph (l), including venue and location preparation, provided they are attending the same event as the artist, entertainer or musician, and are employed

to work for them in the territory of the EEA EFTA State of which the short-term business visitor is a natural person as either personal or technical staff, or members of the production team.

## SCHEDULE OF ICELAND, LIECHTENSTEIN AND NORWAY

1. Articles 3.25 (Business Visitors for Establishment Purposes and Intra-Corporate Transferees) and 3.27 (Short-Term Business Visitors) of Section 3.4 (Entry and Temporary Stay of Natural Persons) of Chapter 3 (Services and Investment) do not apply to any existing non-conforming measure listed in this Schedule, to the extent of the non-conformity.
2. Commitments for business visitors for establishment purposes, intra-corporate transferees and short-term business visitors do not apply in cases where the intent or effect of the entry and temporary stay is to interfere with, or otherwise affect the outcome of any labour or management dispute or negotiation, or the employment of any natural person who is involved in that dispute.
3. The following abbreviations are used in the list below:
  - IS Iceland
  - LI Liechtenstein
  - NO Norway
4. The permissible length of stay shall be as follows:
  - (a) business visitors for establishment purposes:
    - IS: up to 90 days in any calendar year;
    - LI: up to three months within six-months;
    - NO: up to 90 days within any 180-day period;
  - (b) intra-corporate transferees:
    - (i) managers and specialists:
      - IS: up to 12 months with the possibility to extend an additional 12 months;
      - LI: up to three years;
      - NO: up to four years;
    - (ii) graduate trainees:
      - IS: up to six months;
      - LI: up to 12 months;

NO: up to 12 months;

(c) short-term business visitors:

IS: up to 90 days in a calendar year;

LI: up to three months within six months;

NO: up to 90 days within any 180-day period;

(d) partners and dependent children of intra-corporate transferees:

IS: up to the permitted length of the intra-corporate transferee;

LI: up to the permitted length of the intra-corporate transferee, provided that the intra-corporate transferee has been granted a residence permit of at least one year;

NO: up to the permitted length of the intra-corporate transferee provided that the intra-corporate transferee has been granted a residence permit for more than six months;

5. The EEA EFTA States' respective non-conforming measures and limitations of temporary stay are:

Business visitors for establishment purposes

All sectors:	IS: Notification requirement.  LI: None.  NO: None.
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Intra-corporate transferees, excl. graduate trainees

All sectors:	IS: Residence and work permit required.  LI: The intra-corporate transferee needs to be employed by a legal person other than a non-profit organisation. Otherwise: Unbound.  Residence and work permit are required.
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	<p>NO: The natural person must be considered to be a higher-level skilled worker or to possess special qualifications, normally acquired through higher education. The competence of the natural person must be deemed necessary for the recipient of the service.</p>
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Partners and dependent children of intra-corporate transferees

All sectors:	<p>IS: Self-employed natural persons must be established as legal persons. Work permits are required but partners and dependents may be in Iceland when an application for a work permit is submitted.</p> <p>LI: Limited to partners and dependent children of intra-corporate transferees granted a residence permit for at least one year. Self-employed work is not possible.</p> <p>NO: Limited to partners and dependent children of intra-corporate transferees granted a residence permit for more than six months.</p>
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Graduate trainees

All sectors:	<p>IS: Residence and work permit required.</p> <p>LI: The graduate trainee needs to be employed by a legal person other than a non-profit organisation. Otherwise: Unbound. Residence and work permit are required.</p> <p>NO: The competence of the natural person must be deemed necessary for the recipient of the service.</p>
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Short-term business visitors

All sectors:	Unbound except for activities listed in paragraph 6 of this Schedule.
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6. The activities which natural persons of the United Kingdom are permitted to engage in as short-term business visitors are:

<b>Activities:</b>	<b>Non-conforming measures:</b>
All permitted activities	IS: Notification requirement.  LI: The short-term business visitor may not supply any service or sell any goods to a person in Liechtenstein. Otherwise: Unbound.  NO: None, unless otherwise specified.
Conferences and contract negotiations: natural persons attending meetings or conferences, or staying in an EEA EFTA State to consult or conduct contract negotiations	IS: None.  LI: None.  NO: None.
Market research: market researchers and analysts conducting research or analysis for a legal person of the United Kingdom	IS: None.  LI: None.  NO: None.
Trade fairs: personnel attending a trade fair for the purpose of promoting their company or its products or services	IS: None.  LI: Notification requirement.  NO: None.
Sales: representatives of a supplier of services or goods taking orders or negotiating the sale of services or goods or entering into agreements to sell services or goods for that supplier, but not delivering goods or supplying	IS: None.  LI: Notification requirement.

services themselves. Short-term business visitors shall not engage in making direct sales to the general public	NO: None.
Purchasing: buyers purchasing goods or services for an enterprise, or management and supervisory personnel, engaging in a commercial transaction carried out in the territory of the United Kingdom	IS: None. LI: None. NO: None.
Commercial transactions: management and supervisory personnel and financial services personnel (including insurers, bankers and investment brokers) engaging in a commercial transaction for a legal person of the United Kingdom	IS: None. LI: Notification requirement. NO: None.
After-sales or after-lease service: installers, repair and maintenance personnel and supervisors, possessing specialised knowledge essential to a seller's contractual obligation, supplying services or training workers to supply services pursuant to a warranty or other service contract incidental to the sale or lease of machinery or technical equipment, including computer software, purchased or leased from an enterprise located in the United Kingdom throughout the duration of the warranty or service contract; it is a condition that the need for such labour does not extend beyond three months	IS: None. LI: Unbound. NO: Notification requirement.
Tours: tour guides or tour operators attending or participating in conventions or accompanying a tour that has begun in the territory of the United Kingdom	IS: Unbound for service suppliers operating as tour operators or tour guides; otherwise None. LI: None. NO: None.
In-house training: natural persons who are employed in an international company and undergo in-house training in an affiliate of that company in an EEA EFTA State	IS: None. LI: None.

	NO: None.
Research: researchers conducting academic or scientific research independently or research for an enterprise of the United Kingdom	IS: None. LI: None. NO: None.
Translation and interpretation: translators or interpreters supplying services as employees of an enterprise of the United Kingdom to other employees of the same enterprise	IS: None. LI: Limited to translators and interpreters accompanying trade and business travellers. Otherwise: Unbound.  NO: Limited to translators and interpreters accompanying trade and business travellers. Otherwise: Unbound.
Culture and entertainment: an artist, entertainer or musician giving performances or attending rehearsals as an individual or as part of a group, taking part in competitions or auditions, making personal appearances and taking part in promotional activities in an EEA EFTA State	IS: None. LI: None. NO: Notification requirement. <sup>1</sup>
Entertainment staff: supporting the activities above, including venue and location preparation, provided they are attending the same event as the artist, entertainer or musician, and are employed to work for them in the territory of the United Kingdom as either personal or	IS: None. LI: None. NO: Notification requirement. <sup>2</sup>

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<sup>1</sup> None for United Kingdom nationals according to Norwegian immigration rules, which will enter into force no later than 1 year after entry into force of this Agreement. Prior to this: limited to none for a maximum length of 14 days. Notification requirement will continue to apply after the change in immigration rules.

<sup>2</sup> None for United Kingdom nationals according to Norwegian immigration rules, which will enter into force no later than 1 year after entry into force of this Agreement. Prior to this:

technical staff, or members of the production team	
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limited to none for a maximum length of 14 days. Notification requirement will continue to apply after the change in immigration rules.