EFTA – EAC
MERCHANDISE TRADE

OVERVIEW

Evolution of Trade, 2004-14

Trade by EFTA Member State, 2014

COMMODITY STRUCTURE

Imports 2014
- HS06 Live trees and plants: 15%
- HS09 Coffee, tea, maté and spices: 6%
- HS15 Fats and oils: 6%
- HS07 Vegetables: 48%
- HS24 Tobacco: 6%
- Other: 6%

Exports 2014
- HS30 Pharmaceutical products: 33%
- HS84 Machinery, mechanical appliances: 21%
- HS85 Electrical machinery: 28%
- HS73 Iron and steel products: 9%
- HS90 Optical, medical, surgical instruments: 6%
- Other: 4%

Million USD
- 2004: 40
- 2006: 200
- 2008: 250
- 2010: 300
- 2012: 350
- 2014: 400

Imports: Dark Blue, Exports: Pink, Total: Light Blue

Million USD
- Iceland: 0.7
- Norway: 64.0
- Switzerland: 127.6
Top 5 Traded Commodities by EFTA Member State

Imports

Iceland imports from EAC
1. HS 07 Vegetables
2. HS 09 Coffee, tea, maté and spices
3. HS 95 Toys and sports equipment
4. HS 08 Fruit and nuts
5. HS 06 Live trees and plants

Norway imports from EAC
1. HS 06 Live trees and plants
2. HS 09 Coffee, tea, maté and spices
3. HS 07 Vegetables
4. HS 08 Fruit and nuts
5. HS 20 Preparations of vegetables, fruit, nuts

Switzerland imports from EAC
1. HS 06 Live trees and plants
2. HS 09 Coffee, tea, maté and spices
3. HS 07 Vegetables
4. HS 08 Fruit and nuts
5. HS 06 Live trees and plants

Exports

Iceland exports to EAC
1. HS 85 Electrical machinery
2. HS 84 Machinery, mechanical appliances
3. HS 15 Fats and oils

Norway exports to EAC
1. HS 99 Other Special Import Provision
2. HS 84 Machinery, mechanical appliances
3. HS 73 Iron and steel products
4. HS 85 Electrical machinery
5. HS 90 Optical, medical, surgical instruments

Switzerland exports to EAC
1. HS 30 Pharmaceutical products
2. HS 84 Machinery, mechanical appliances
3. HS 85 Electrical machinery
4. HS 33 Perfumery, cosmetics
5. HS 32 Tanning, dye, paints, putty, inks

Source: All data are sourced from GTI, Global Trade Atlas (last update: June 2015).

Notes: Merchandise trade data for Liechtenstein are included in the data for Switzerland.
HS refers to the Harmonized Commodity Description and Coding System nomenclature of the World Customs Organization.
## Evolution of Merchandise Trade, 2010-14

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL TRADE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EFTA</td>
<td>228.4</td>
<td>336.0</td>
<td>370.5</td>
<td>303.3</td>
<td>337.8</td>
<td>10.3</td>
<td>11.4</td>
</tr>
<tr>
<td>share of EFTA's trade with the world</td>
<td>0.04%</td>
<td>0.05%</td>
<td>0.05%</td>
<td>0.04%</td>
<td>0.05%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iceland</td>
<td>0.36</td>
<td>0.72</td>
<td>1.4</td>
<td>2.0</td>
<td>3.6</td>
<td>78.3</td>
<td>82.2</td>
</tr>
<tr>
<td>Norway</td>
<td>79.3</td>
<td>146.8</td>
<td>149.3</td>
<td>110.0</td>
<td>121.3</td>
<td>11.2</td>
<td>10.3</td>
</tr>
<tr>
<td>Switzerland</td>
<td>148.7</td>
<td>188.5</td>
<td>219.8</td>
<td>191.3</td>
<td>212.9</td>
<td>9.4</td>
<td>11.3</td>
</tr>
<tr>
<td><strong>IMPORTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EFTA</td>
<td>98.8</td>
<td>139.7</td>
<td>158.0</td>
<td>131.6</td>
<td>150.0</td>
<td>11.0</td>
<td>14.0</td>
</tr>
<tr>
<td>share of EFTA's imports from the world</td>
<td>0.04%</td>
<td>0.05%</td>
<td>0.05%</td>
<td>0.04%</td>
<td>0.05%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iceland</td>
<td>0.3</td>
<td>0.5</td>
<td>0.4</td>
<td>0.7</td>
<td>0.7</td>
<td>23.2</td>
<td>-5.6</td>
</tr>
<tr>
<td>Norway</td>
<td>43.8</td>
<td>59.4</td>
<td>63.4</td>
<td>59.6</td>
<td>64.0</td>
<td>10.0</td>
<td>7.4</td>
</tr>
<tr>
<td>Switzerland</td>
<td>54.7</td>
<td>79.9</td>
<td>94.2</td>
<td>71.3</td>
<td>85.3</td>
<td>11.7</td>
<td>19.7</td>
</tr>
<tr>
<td><strong>EXPORTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EFTA</td>
<td>129.6</td>
<td>196.3</td>
<td>212.5</td>
<td>171.7</td>
<td>187.8</td>
<td>9.7</td>
<td>9.4</td>
</tr>
<tr>
<td>share of EFTA's exports to the world</td>
<td>0.04%</td>
<td>0.05%</td>
<td>0.05%</td>
<td>0.04%</td>
<td>0.05%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iceland</td>
<td>0.1</td>
<td>0.3</td>
<td>1.0</td>
<td>1.3</td>
<td>2.9</td>
<td>157.1</td>
<td>131.0</td>
</tr>
<tr>
<td>Norway</td>
<td>35.5</td>
<td>87.3</td>
<td>86.0</td>
<td>50.4</td>
<td>57.3</td>
<td>12.7</td>
<td>13.7</td>
</tr>
<tr>
<td>Switzerland</td>
<td>94.0</td>
<td>108.7</td>
<td>125.6</td>
<td>120.0</td>
<td>127.6</td>
<td>7.9</td>
<td>6.3</td>
</tr>
</tbody>
</table>

## Top 5 Traded Commodities, 2010-14

<table>
<thead>
<tr>
<th>Top 5 Exports from EAC</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2010-2014</th>
<th>2013-14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total imports from EAC</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 06 Live trees and plants</td>
<td>98.8</td>
<td>139.7</td>
<td>158.0</td>
<td>131.6</td>
<td>150.0</td>
<td>100.0</td>
<td>11.0</td>
</tr>
<tr>
<td>HS 09 Coffee, tea, maté and spices</td>
<td>42.8</td>
<td>55.1</td>
<td>58.8</td>
<td>66.4</td>
<td>72.2</td>
<td>48.1</td>
<td>13.9</td>
</tr>
<tr>
<td>HS 15 Fats and oils</td>
<td>24.1</td>
<td>36.1</td>
<td>42.7</td>
<td>28.4</td>
<td>30.6</td>
<td>20.4</td>
<td>6.1</td>
</tr>
<tr>
<td>HS 07 Vegetables</td>
<td>12.8</td>
<td>25.7</td>
<td>26.6</td>
<td>13.7</td>
<td>21.7</td>
<td>14.5</td>
<td>14.1</td>
</tr>
<tr>
<td>HS 24 Tobacco</td>
<td>8.6</td>
<td>9.5</td>
<td>8.7</td>
<td>8.5</td>
<td>8.9</td>
<td>5.9</td>
<td>0.9</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Top 5 Exports to EAC</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2010-2014</th>
<th>2013-14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total exports to EAC</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 30 Pharmaceutical products</td>
<td>129.6</td>
<td>196.3</td>
<td>212.5</td>
<td>171.7</td>
<td>187.8</td>
<td>100.0</td>
<td>9.7</td>
</tr>
<tr>
<td>HS 84 Machinery, mechanical appliances</td>
<td>44.5</td>
<td>58.9</td>
<td>75.2</td>
<td>61.3</td>
<td>62.8</td>
<td>33.5</td>
<td>9.0</td>
</tr>
<tr>
<td>HS 85 Electrical machinery</td>
<td>25.3</td>
<td>33.2</td>
<td>45.5</td>
<td>32.5</td>
<td>39.3</td>
<td>20.9</td>
<td>11.6</td>
</tr>
<tr>
<td>HS 73 Iron and steel products</td>
<td>6.2</td>
<td>9.7</td>
<td>36.0</td>
<td>16.3</td>
<td>16.4</td>
<td>8.7</td>
<td>27.4</td>
</tr>
<tr>
<td>HS 90 Optical, medical, surgical instruments</td>
<td>0.6</td>
<td>9.8</td>
<td>2.7</td>
<td>2.2</td>
<td>10.3</td>
<td>5.5</td>
<td>100.3</td>
</tr>
<tr>
<td>Top 5 Traded Commodities by EFTA Member State, 2010-14</td>
<td>2010</td>
<td>2011</td>
<td>2012</td>
<td>2013</td>
<td>2014</td>
<td>2010-14</td>
<td></td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>-----</td>
<td>-----</td>
<td>-----</td>
<td>-----</td>
<td>-----</td>
<td>--------</td>
<td></td>
</tr>
<tr>
<td><strong>Imports</strong></td>
<td>Value (thousand US dollars)</td>
<td>Share (%)</td>
<td>Annual change (%)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iceland</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total imports from EAC</td>
<td>290</td>
<td>469</td>
<td>422</td>
<td>706</td>
<td>667</td>
<td>100.0</td>
<td>23.2</td>
</tr>
<tr>
<td>share of Iceland's imports from the world</td>
<td>0.01%</td>
<td>0.01%</td>
<td>0.01%</td>
<td>0.02%</td>
<td>0.01%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 07</td>
<td>Vegetables</td>
<td>107</td>
<td>120</td>
<td>164</td>
<td>365</td>
<td>432</td>
<td>64.8</td>
</tr>
<tr>
<td>HS 09</td>
<td>Coffee, tea, maté and spices</td>
<td>19</td>
<td>31</td>
<td>33</td>
<td>148</td>
<td>68</td>
<td>10.1</td>
</tr>
<tr>
<td>HS 95</td>
<td>Toys and sports equipment</td>
<td>58</td>
<td>106</td>
<td>83</td>
<td>62</td>
<td>67</td>
<td>10.0</td>
</tr>
<tr>
<td>HS 08</td>
<td>Fruit and nuts</td>
<td>47</td>
<td>115</td>
<td>54</td>
<td>61</td>
<td>41</td>
<td>6.2</td>
</tr>
<tr>
<td>HS 06</td>
<td>Live trees and plants</td>
<td>18</td>
<td>26</td>
<td>32</td>
<td>34</td>
<td>31</td>
<td>4.7</td>
</tr>
<tr>
<td>Norway</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total imports from EAC</td>
<td>43,822</td>
<td>59,410</td>
<td>63,379</td>
<td>59,632</td>
<td>64,046</td>
<td>100.0</td>
<td>10.0</td>
</tr>
<tr>
<td>share of Norway's imports from the world</td>
<td>0.06%</td>
<td>0.07%</td>
<td>0.07%</td>
<td>0.07%</td>
<td>0.07%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 06</td>
<td>Live trees and plants</td>
<td>28,655</td>
<td>39,546</td>
<td>42,197</td>
<td>45,630</td>
<td>48,123</td>
<td>75.1</td>
</tr>
<tr>
<td>HS 09</td>
<td>Coffee, tea, maté and spices</td>
<td>7,535</td>
<td>11,928</td>
<td>10,965</td>
<td>6,140</td>
<td>7,579</td>
<td>11.8</td>
</tr>
<tr>
<td>HS 07</td>
<td>Vegetables</td>
<td>5,277</td>
<td>5,635</td>
<td>4,811</td>
<td>4,356</td>
<td>4,351</td>
<td>6.8</td>
</tr>
<tr>
<td>HS 08</td>
<td>Fruit and nuts</td>
<td>733</td>
<td>1,124</td>
<td>1,336</td>
<td>507</td>
<td>824</td>
<td>1.3</td>
</tr>
<tr>
<td>HS 20</td>
<td>Preparations of vegetables, fruit, nuts</td>
<td>495</td>
<td>424</td>
<td>583</td>
<td>639</td>
<td>716</td>
<td>1.1</td>
</tr>
<tr>
<td>Switzerland</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total imports from EAC</td>
<td>54,733</td>
<td>79,868</td>
<td>94,213</td>
<td>71,265</td>
<td>85,329</td>
<td>100.0</td>
<td>11.7</td>
</tr>
<tr>
<td>share of Switzerland's imports from the world</td>
<td>0.03%</td>
<td>0.04%</td>
<td>0.05%</td>
<td>0.04%</td>
<td>0.04%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 06</td>
<td>Live trees and plants</td>
<td>14,176</td>
<td>15,497</td>
<td>16,553</td>
<td>20,770</td>
<td>24,027</td>
<td>28.2</td>
</tr>
<tr>
<td>HS 09</td>
<td>Coffee, tea, maté and spices</td>
<td>16,552</td>
<td>24,156</td>
<td>31,721</td>
<td>22,070</td>
<td>22,926</td>
<td>26.9</td>
</tr>
<tr>
<td>HS 15</td>
<td>Fats and oils</td>
<td>12,794</td>
<td>25,704</td>
<td>26,575</td>
<td>13,679</td>
<td>21,716</td>
<td>25.5</td>
</tr>
<tr>
<td>HS 24</td>
<td>Tobacco</td>
<td>5,803</td>
<td>8,312</td>
<td>7,337</td>
<td>5,803</td>
<td>8,816</td>
<td>10.3</td>
</tr>
<tr>
<td>HS 07</td>
<td>Vegetables</td>
<td>3,234</td>
<td>3,742</td>
<td>3,720</td>
<td>3,800</td>
<td>4,142</td>
<td>4.9</td>
</tr>
<tr>
<td><strong>Exports</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Iceland</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total exports to EAC</td>
<td>67</td>
<td>254</td>
<td>953</td>
<td>1,273</td>
<td>2,940</td>
<td>100.0</td>
<td>157.1</td>
</tr>
<tr>
<td>share of Iceland's exports to the world</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.02%</td>
<td>0.03%</td>
<td>0.06%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 85</td>
<td>Electrical machinery</td>
<td>0</td>
<td>132</td>
<td>815</td>
<td>855</td>
<td>2,379</td>
<td>80.9</td>
</tr>
<tr>
<td>HS 84</td>
<td>Machinery, mechanical appliances</td>
<td>23</td>
<td>61</td>
<td>89</td>
<td>12</td>
<td>354</td>
<td>12.0</td>
</tr>
<tr>
<td>HS 15</td>
<td>Fats and oils</td>
<td>36</td>
<td>57</td>
<td>42</td>
<td>40</td>
<td>43</td>
<td>1.5</td>
</tr>
<tr>
<td>Norway</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total exports to EAC</td>
<td>35,484</td>
<td>87,345</td>
<td>85,966</td>
<td>50,380</td>
<td>57,261</td>
<td>100.0</td>
<td>12.7</td>
</tr>
<tr>
<td>share of Norway's exports to the world</td>
<td>0.03%</td>
<td>0.05%</td>
<td>0.05%</td>
<td>0.03%</td>
<td>0.04%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 99</td>
<td>Other Special Import Provision</td>
<td>12,485</td>
<td>31,621</td>
<td>17,164</td>
<td>21,498</td>
<td>15,439</td>
<td>27.0</td>
</tr>
<tr>
<td>HS 84</td>
<td>Machinery, mechanical appliances</td>
<td>8,654</td>
<td>16,908</td>
<td>27,828</td>
<td>14,829</td>
<td>14,684</td>
<td>25.6</td>
</tr>
<tr>
<td>HS 73</td>
<td>Iron and steel products</td>
<td>140</td>
<td>9,500</td>
<td>1,270</td>
<td>1,346</td>
<td>9,943</td>
<td>17.4</td>
</tr>
<tr>
<td>HS 85</td>
<td>Electrical machinery</td>
<td>2,817</td>
<td>5,035</td>
<td>30,009</td>
<td>4,512</td>
<td>3,745</td>
<td>6.5</td>
</tr>
<tr>
<td>HS 90</td>
<td>Optical, medical, surgical instruments</td>
<td>642</td>
<td>826</td>
<td>1,065</td>
<td>1,326</td>
<td>2,479</td>
<td>4.3</td>
</tr>
<tr>
<td>Switzerland</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total exports to EAC</td>
<td>94,016</td>
<td>108,666</td>
<td>125,606</td>
<td>120,039</td>
<td>127,601</td>
<td>100.0</td>
<td>7.9</td>
</tr>
<tr>
<td>share of Switzerland's exports to the world</td>
<td>0.05%</td>
<td>0.05%</td>
<td>0.06%</td>
<td>0.05%</td>
<td>0.05%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS 30</td>
<td>Pharmaceutical products</td>
<td>44,494</td>
<td>58,922</td>
<td>75,226</td>
<td>61,289</td>
<td>62,829</td>
<td>49.2</td>
</tr>
<tr>
<td>HS 84</td>
<td>Machinery, mechanical appliances</td>
<td>16,673</td>
<td>16,185</td>
<td>17,581</td>
<td>17,642</td>
<td>24,291</td>
<td>19.0</td>
</tr>
<tr>
<td>HS 85</td>
<td>Electrical machinery</td>
<td>3,399</td>
<td>4,527</td>
<td>5,151</td>
<td>10,892</td>
<td>10,255</td>
<td>8.0</td>
</tr>
<tr>
<td>HS 33</td>
<td>Perfumery, cosmetics</td>
<td>4,002</td>
<td>4,312</td>
<td>3,311</td>
<td>4,648</td>
<td>5,067</td>
<td>4.0</td>
</tr>
<tr>
<td>HS 32</td>
<td>Tanning, dye, paints, putty, inks</td>
<td>2,362</td>
<td>2,381</td>
<td>3,526</td>
<td>4,279</td>
<td>4,203</td>
<td>3.3</td>
</tr>
</tbody>
</table>