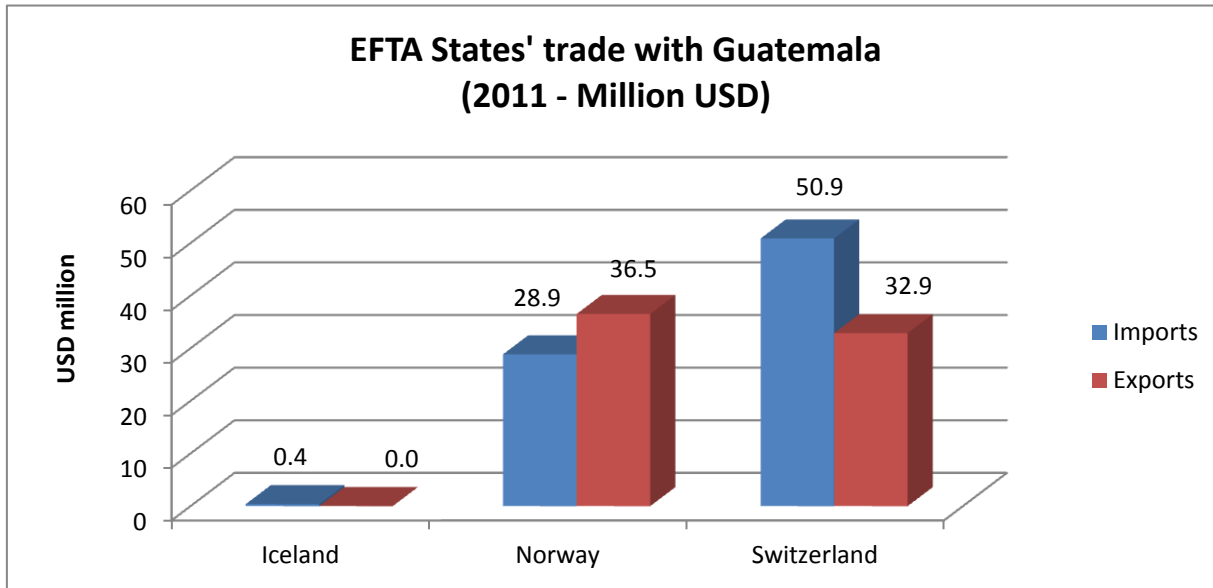


EFTA STATES' TRADE WITH GUATEMALA, 2008-2011

	2008	2009	2010	2011	2009/08	2010/09	2011/10
	In thousand US dollars				Annual percentage change		
IMPORTS							
Iceland	282	173	109	365	-38.7	-36.8	234.1
Norway	19,215	14,822	21,984	28,869	-22.9	48.3	31.3
Switzerland	23,972	23,168	28,834	50,873	-3.4	24.5	76.4
EFTA	43,469	38,163	50,927	80,107	-12.2	33.5	57.3
<i>Share in EFTA's tot. imports</i>	<i>0.02%</i>	<i>0.02%</i>	<i>0.02%</i>	<i>0.03%</i>			
EXPORTS							
Iceland	0	1	1	1	n/a	-23.5	34.4
Norway	23,874	22,693	26,791	36,535	-5.0	18.1	36.4
Switzerland	22,039	17,356	27,258	32,890	-21.3	57.1	20.7
EFTA	45,913	40,050	54,050	69,426	-12.8	35.0	28.5
<i>Share in EFTA's tot. exports</i>	<i>0.01%</i>	<i>0.01%</i>	<i>0.02%</i>	<i>0.02%</i>			
IMPORTS + EXPORTS							
Iceland	282	174	110	366	-38.2	-36.6	232.1
Norway	43,089	37,515	48,775	65,404	-12.9	30.0	34.1
Switzerland	46,011	40,524	56,092	83,763	-11.9	38.4	49.3
EFTA	89,382	78,213	104,977	149,533	-12.5	34.2	42.4
<i>Share in EFTA's total trade</i>	<i>0.01%</i>	<i>0.02%</i>	<i>0.02%</i>	<i>0.02%</i>			

Source: GTI, Global Trade Atlas (last update: February 2012)

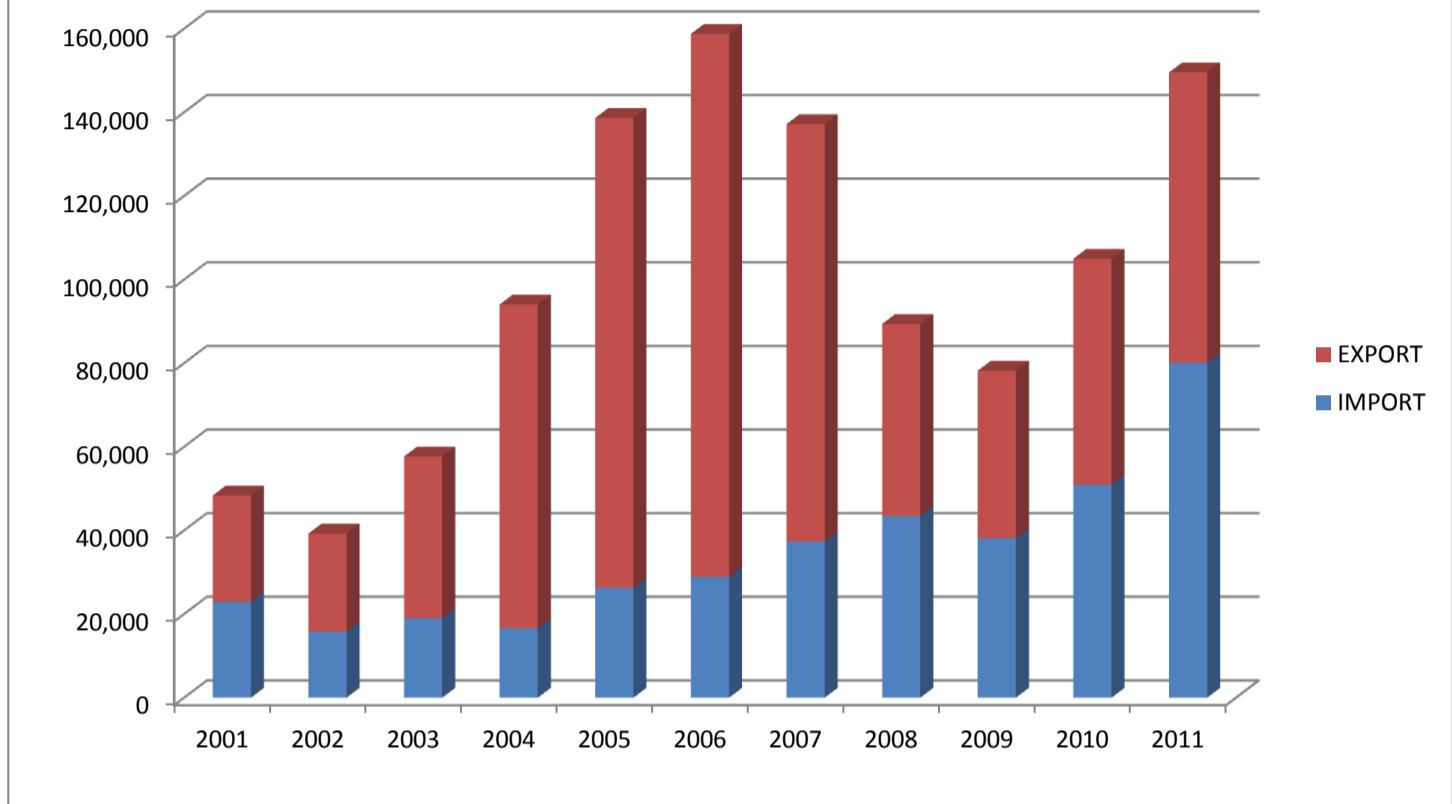


Source: GTI, Global Trade Atlas (last update: February 2012)

EFTA STATES' TRADE WITH GUATEMALA BY SELECTED COMMODITIES (HS)

	2009	2010	2011	2009	2010	2011	2011/10
IMPORTS	In thousand US dollars			In per cent			% Change
Iceland							
Total imports from Guatemala	173	109	365	100.0	100.0	100.0	234.1
<i>In per cent of imports from the world</i>	0.01%	0.00%	0.01%				
HS 09 Coffee, tea, maté and spices	138	79	314	80.2	72.5	86.2	297.4
HS 07 Vegetables	22	15	29	12.6	13.4	7.9	98.5
HS 87 Vehicles (not railway)	0	0	11	0.0	0.0	3.0	n/a
Norway							
Total imports from Guatemala	14,822	21,984	28,869	100.0	100.0	100.0	31.3
<i>In per cent of imports from the world</i>	0.02%	0.03%	0.03%				
HS 09 Coffee, tea, maté and spices	12,109	19,151	22,885	81.7	87.1	79.3	19.5
HS 07 Vegetables	2,399	2,568	5,461	16.2	11.7	18.9	112.6
HS 08 Fruit and nuts	117	85	123	0.8	0.4	0.4	45.4
HS 21 Misc. edible preparations	0	0	105	0.0	0.0	0.4	n/a
HS 61 Knitted apparel or clothing accessories	97	56	101	0.7	0.3	0.4	79.9
HS 22 Beverages	0	0	93	0.0	0.0	0.3	n/a
HS 06 Live trees and plants	34	26	46	0.2	0.1	0.2	81.4
HS 62 Woven apparel or clothing accessories	13	16	17	0.1	0.1	0.1	7.3
Switzerland							
Total imports from Guatemala	23,168	28,834	50,873	100.0	100.0	100.0	76.4
<i>In per cent of imports from the world</i>	0.01%	0.02%	0.02%				
HS 09 Coffee, tea, maté and spices	20,422	26,837	47,566	88.2	93.1	93.5	77.2
HS 17 Sugars	991	0	955	4.3	0.0	1.9	n/a
HS 33 Perfumery, cosmetics	518	467	634	2.2	1.6	1.3	35.8
HS 04 Dairy produce, eggs, honey	275	364	506	1.2	1.3	1.0	39.0
HS 06 Live trees and plants	222	262	221	1.0	0.9	0.4	-15.7
HS 24 Tobacco	54	134	181	0.2	0.5	0.4	34.8
HS 07 Vegetables	212	180	160	0.9	0.6	0.3	-10.8
HS 12 Misc. grains, seeds, fruit	61	123	157	0.3	0.4	0.3	27.6
HS 61 Knitted apparel or clothing accessories	55	84	137	0.2	0.3	0.3	63.8
HS 22 Beverages	43	37	107	0.2	0.1	0.2	186.9
EXPORTS	In thousand US dollars			In per cent			% Change
Iceland							
Total exports to Guatemala	1	1	1	100.0	100.0	100.0	34.4
<i>In per cent of exports to the world:</i>	0.00%	0.00%	0.00%				
HS 27 Mineral fuels, oil	1	1	1	100.0	100.0	100.0	34.4
Norway							
Total exports to Guatemala	22,693	26,791	36,535	100.0	100.0	100.0	36.4
<i>In per cent of exports to the world:</i>	0.02%	0.02%	0.02%				
HS 27 Mineral fuels, oil	18,740	12,819	18,652	82.6	47.9	51.1	45.5
HS 99 Other Special Import Provision	3,379	13,174	17,145	14.9	49.2	46.9	30.2
HS 48 Paper, paperboard	293	451	331	1.3	1.7	0.9	-26.7
HS 84 Machinery, mechanical appliances	176	84	286	0.8	0.3	0.8	241.6
HS 90 Optical, medical, surgical instruments	2	36	34	0.0	0.1	0.1	-6.0
HS 16 Preparations of meat, fish	3	10	30	0.0	0.0	0.1	198.4
HS 85 Electrical machinery	0	95	26	0.0	0.4	0.1	-72.5
HS 29 Organic chemicals	46	60	23	0.2	0.2	0.1	-61.9
Switzerland							
Total exports to Guatemala	17,356	27,258	32,890	100.0	100.0	100.0	20.7
<i>In per cent of exports to the world:</i>	0.01%	0.01%	0.01%				
HS 29 Organic chemicals	974	5,708	8,284	5.6	20.9	25.2	45.1
HS 84 Machinery, mechanical appliances	4,305	6,050	5,838	24.8	22.2	17.8	-3.5
HS 91 Clocks and watches	2,783	3,205	3,452	16.0	11.8	10.5	7.7
HS 30 Pharmaceutical products	1,408	1,608	2,789	8.1	5.9	8.5	73.4
HS 38 Misc. chemical products	1,039	1,473	2,584	6.0	5.4	7.9	75.5
HS 85 Electrical machinery	1,043	2,081	2,289	6.0	7.6	7.0	10.0
HS 90 Optical, medical, surgical instruments	1,844	2,032	2,099	10.6	7.5	6.4	3.3
HS 33 Perfumery, cosmetics	1,193	1,249	1,194	6.9	4.6	3.6	-4.4
HS 82 Tools, implements, cutlery	442	766	1,171	2.6	2.8	3.6	52.8
HS 32 Tanning, dye, paints, putty, inks	221	550	515	1.3	2.0	1.6	-6.4

Evolution of EFTA States' trade with Guatemala 2001-2011



Source: GTI, Global Trade Atlas (last update: February 2012)